

Partner remuneration

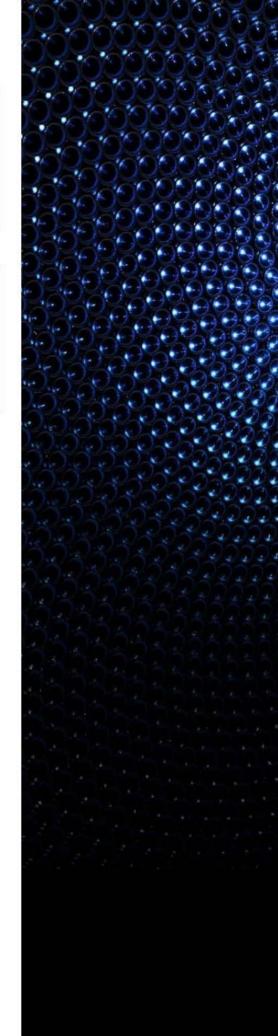
Network arrangements

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Statement by the Board of KPMG Egypt

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Appendices



### Message from our Chairman

I am eager to present current year Transparency Report in which we take the opportunity to share with you steps taken to execute our audit responsibilities at such a challenging and exciting time for our profession. The quality of information that is available to market must be of the highest quality and the most relevant. There is no doubt that we continue to operate in difficult times. Social and political change is happening at pace, regulation is getting ever more complex and indications are that economic conditions will remain challenging for the foreseeable future.

Our strategy and vision begins with an unwavering commitment to quality and integrity. This commitment is fundamental to meeting our responsibilities, and building a deep sense of trust with our clients, our people, the capital markets and society as a whole. Hence we vigorously address fundamental reappraisal of what investors, and other stakeholders, actually want in terms of assurance and on what information they want us to report. Auditing is of vital public interest and plays a specific role in reinforcing confidence and trust in the dysfunctional financial market. Investor confidence is volatile at the moment and that makes our job ever more meaningful.

The major investment, is the investment in our people with their hard work and with the support of our clients have enabled us to nourish our business. Being the Egyptian audit-leading firm is not just about size, It's about how an organization behaves, and how this behavior translates into the way our firm is perceived across the market, now and into the future. In other words, it's about our reputation legacy and integrity.

Our ambition to continue as the number one multidisciplinary firm in Egypt can only be achieved if integrity and trust are at the core of what we do. They are an integral part of how we behave, how we challenge ourselves and our clients and how we make a positive contribution to the economy, the businesses that we work with and the communities that we are part of. I believe that strong governance is vital to well-functioning capital markets and in a drive to 'practice what we preach' have taken steps to enhance our governance structure, that will set a tone of openness, trust and integrity, encouraging engagement and enhancing quality. Within such a culture I believe that we will be even better placed to challenge in pursuit of quality, improvement, innovation and a long term vision.

This report is firm's commitment to transparency and to making a substantial and meaningful contribution to the evolution of audit quality. If you would like to discuss any aspect of this report or have any questions or feedback, I would very much welcome your comments.



**Hazem Hassan** Chairman KPMG Egypt

# 2 Who we are?

### **Our business**

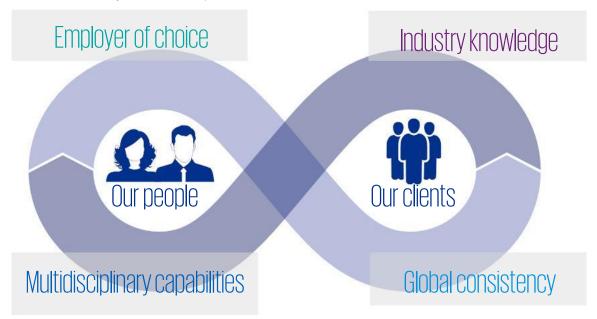
KPMG Hazem Hassan is a professional services firm that delivers Audit, Tax and Advisory services. We operate out of two offices across Egypt and had an average of 826 personnel in the year to 31 December 2018 ( 2017 : 839 ).

Our audit services in Egypt are delivered through KPMG Hazem Hassan Public accountants and Consultants. Full details of the services offered by KPMG Hazem Hassan can be found on our website:

https://home.kpmg.com/eg/en/home/about/overview/transparency-report.html

**Our strategy** 

Our strategy is set by the KPMG Hazem Hassan management Board and has remained consistent for some time. Our overall ambition remains to be the number one multi-disciplinary professional services firm in Egypt as well as sustaining our reputation as the best firm to work with by ensuring that our people, clients and community achieve their full potential. The KPMG Hazem Hassan management Board has determined that a commitment to quality is one of the most important priorities in our strategy. We recognize that if we do not get the quality of our service and deliverables right then each and every one of the other objectives in our business plan may be jeopardized. Each of the priorities in our strategy is underpinned by an enabling programme—including a dedicated project to monitor how we continually reinforce the importance of quality across our firm.



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### Our structure and governance

### Legal structure

### Legal structure and ownership

KPMG Hazem Hassan Public Accountants & Consultants is affiliated with KPMG International Cooperative ("KPMG International"). KPMG International is a Swiss cooperative which is a legal entity formed under Swiss law. It is the entity with which all the member firms of the KPMG network are affiliated. Further details about KPMG International and its business activities, including our relationship with it, are available in section 'Governance and leadership' to the KPMG International Transparency Report

KPMG Hazem Hassan is part of a global network of professional services firms providing Audit, Tax, and Advisory services to a wide variety of public and private sector organizations. KPMG International's structure is designed to support consistency of service quality and adherence to agreed values wherever its member firms operate.

KPMG Egypt is a limited liability partnership. It is wholly owned by its Partners and is governed by Egyptian law. Our structure is designed to support consistency of service quality and adherence to agreed values that apply with KPMG International.

During the year to 31 December 2018, there were an average of 40 partners in KPMG Hazem Hassan (2017: 40 partners).

A list of key entities, together with details of their legal structure, regulatory status, the nature of their business and area of operation is set out in Appendix A.1

KPMG International's structure is designed to support consistency of service, quality and adherence to agreed values wherever in the world member firms operate.

One of the main purposes of KPMG International is to facilitate the provision by the member firms of high quality Audit, Tax and Advisory services to their clients.

For example, KPMG International establishes and facilitates the implementation and maintenance of, uniform policies and standards of work and conduct by member firms and protects and enhances the use of the KPMG name and brand. KPMG International is an entity which is legally separate from each member firm. KPMG International and the member firms are not a global partnership, joint venture or in a principal or agent relationship or partnership with each other. No member firm has any authority to obligate or bind KPMG International or any other member firm vis-à-vis third parties, nor does KPMG International have any such authority to obligate or bind any member firm.

### Name, ownership and legal relationships

KPMG is the registered trademark of KPMG International and is the name by which the member firms are commonly known. The rights of member firms to use the KPMG name and marks are contained within agreements with KPMG International.

Member firms are generally locally owned and managed. Each member firm is responsible for its own obligations and liabilities. KPMG International and other member firms are not responsible for a member firm's obligations or liabilities.

Member firms may consist of more than one separate legal entity. If this is the case, each separate legal entity will be responsible only for its own obligations and liabilities, unless it has expressly agreed otherwise.

## Our structure and governance

### Responsibilities and obligations of member firms

Under agreements with KPMG International, member firms are required to comply with KPMG International's policies and regulations including quality standards governing how they operate and how they provide services to clients to compete effectively.

This includes having a firm structure that ensures continuity and stability and being able to adopt global strategies, share resources (incoming and outgoing), service multinational clients, manage risk, and deploy global methodologies and tools. Each member firm takes responsibility for its management and the quality of its work.

Member firms commit to a common set of KPMG-values( see "Culture and tone at the top " section )

KPMG International's activities are funded by amounts paid by member firms. The basis for calculating such amounts is approved by the Global Board and consistently applied to the member firms. A firm's status as a KPMG member firm and its participation in the KPMG network may be terminated if, among other things, it has not complied with the policies and regulations set by KPMG International or any of its other obligations owed to KPMG International.

### Governance structure

KPMG Hazem Hassan applies high standards of corporate governance.

### The Council

The Council consists of all equity partners, It focuses on high-level governance tasks and provides a forum for open discussion. Among other things, the Council approves the Firm's strategy, annual business plan, budget and financial statements and elects the Firm's Senior partner, Heads of functions and the key positions, members of the Executive Committee and the board, and elects 6 additional partners to the management board.

### The Board

The senior Partner is responsible for leading the Board ensuring that the Board members receive accurate, timely and clear information and ensuring effective communication and relationships with the members at large. The senior Partner also meets with the Non-Executive members (without the Executive Management Team present) at least annually.

The principal governance and oversight body of KPMG Hazem Hassan is the Board which provides leadership to the organization and is responsible for our long term growth and sustainability, setting our strategy for final approval of the Council and overseeing its implementation, monitoring performance against our business plan and protecting and enhancing the KPMG brand.



## Our structure and governance

The Board consists of 9 members chaired by Hazem Hassan, including the senior partner, Head of audit, Head of tax, Head of advisory and a board member elected by the board and additional four partners elected by the Council. The constitution of the Board is as determined by the Council. The Board meets from time to time to undertake certain statutory duties for KPMG Egypt (including approving the annual accounts and the transparency report). The Board met six times in the year to 31 December 2018. Full details of those charged with governance for KPMG Egypt, including their biographies and attendance at meetings are set out in Appendix A.2.

In addition, the Executive Committee is another main body that deals with key aspects of governance within the firm that reports into the Board. Details about the role, responsibilities and composition is set out below.

### The Executive Committee

The Executive Committee is responsible for management of the day-to-day activities of the KPMG Hazem Hassan, recommending policies to the Board and developing the business plan within the overall strategy set by the Board, together with its subsequent implementation. It deals with operational matters affecting the firm including monitoring operating and financial performance, budgets, new business proposals, marketing, technology development, recruitment, retention and general remuneration, prioritization and allocation of resources and investment and managing the risk profile of KPMG Hazem Hassan. The Executive Committee members are all KPMG Hazem Hassan Partners and are appointed by the board. As at 1 January 2018, in addition to the Senior Partner, the Executive Committee included Head of functions and a board member elected by the board and the RMP. The Executive Committee aims to meet at least monthly and during the year to 31 December 2018 it met formally 11 times either face-to face or via video link/conference call supplemented by frequent additional telephone calls and ad hoc meetings.

The Executive Committee oversees the reporting of the following committees:

- · Audit Steering Committee;
- Tax Steering Committee;
- · Advisory Steering Committee;
- · Quality, Risk Management & ethics Steering Committee
- The Compensation and Nomination Committee
- · Infrastructure departments
- Industries Steering Groups

### Quality, Risk Management & ethics Steering Committee

The principal role of the Quality, Risk Management & ethics Steering Committees to provide oversight of quality & risk management matters across the firm. As part of its role it oversees that a culture of quality and integrity is maintained within the firm and, where required, it will act as a sounding board to the Risk Management Partner on the policies and procedures relating to professional risk management, ethics and independence, quality control and compliance. The Committee also considers the impact of the key findings from our compliance quality monitoring programs and the adequacy of proposed remedial actions. Our Ethics Committee provide oversight of policies and procedures in relation to ethical standards and of breaches of their requirements in relation to personal financial independence, general trends in disciplinary, grievance, human resource appeals and whistle-blowing processes to consider what these might imply for members/employees underlying ethical behavior; and other ethical issues facing KPMG Hazem Hassan. During the year ended 31 December 2018, The Quality, Risk Management & ethics Committee consisted of 6 members being Senior Partner, Risk Management Partner, Quality Performance liaison Partner and Functional Risk Management & quality performance Partners.

## Our structure and governance

The Quality, Risk Management & Ethics Committee met 6 times in the year to 31 December 2018.

### The Compensation and Nomination Committee

This Committee is responsible for determining the Compensation and Nomination of the Senior partner and making recommendations on policies for partners' Compensation and Nomination. It also sets the pay allocation for the individual partner based on the agreed policy by the board.

As part of its activities, the Executive Committee receives and considers a report from the Head of Quality & Risk management on (i) the approach to ensuring that quality issues are appropriately considered in partner counseling and (ii) whether or not there are any quality concerns about specific partners.

The Compensation and Nomination Committee comprises of HR Partner, Heads of functions and the senior partner. The Compensation and Nomination Committee met 4 times in the year ended 31 December 2018 and has held 1 meeting to discuss 2018 partner pay of which occurred after the year-end. Further information regarding partner Compensation and Nomination is set out in the "Partner Compensation and Nomination" section.





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### System of quality control

### Overview

A robust and consistent system of quality control is an essential requirement in performing high quality services. Our firm implements international policies of quality control that apply to all member firms. Accordingly, KPMG International has quality control policies that apply to all member firms. These are included in KPMG's Global Quality & Risk Management Manual (Global Q&RM Manual) available to all KPMG personnel. These policies and associated procedures are designed to assist member firms in complying with relevant professional standards, regulatory and legal requirements, and in issuing reports that are appropriate in the circumstances, as well as help member firm personnel act with integrity and objectivity and perform their work with diligence. These policies & procedures are based on the International Standard on Quality Control 1 (ISQC 1) issued by the International Auditing and Assurance Standards Board (IAASB), and on the Code of Ethics for Professional Accountants issued by the International Ethics Standards Board for Accountants (IESBA). Both of these are relevant to member firms that perform statutory audits and other assurance and related services engagements.

KPMG Hazem Hassan is required to implement KPMG International policies and procedures and also adopts additional policies and procedures that are designed to address rules and standards issued by the Financial regulatory Authority (FRA) and other relevant regulators as well as applicable legal and regulatory requirements of law No.133 of 1951 and its amendments by law 457 of 1954 in addition to those stipulated by companies law 159 of 1981 and other relevant regulators as well as applicable legal and regulatory requirements.

Amendments to risk and quality policies, including ethics and independence policies, are included in quality and risk management alerts and are communicated by email.

KPMG Hazem Hassan is required to implement changes specified in the email alerts and this is checked through internal monitoring.

Quality control and risk management are the responsibility of all KPMG Hazem Hassan personnel. This responsibility includes the need to understand and adhere to firm policies and associated procedures in carrying out their day-to-day activities. The system of quality control applies to KPMG personnel wherever they are based

While many KPMG's quality control processes are crossfunctional, and apply equally to tax and advisory work, the remainder of this section focuses on the delivery quality audits.

### **Audit Quality framework**

At KPMG Hazem Hassan audit quality is not just about reaching the right opinion, but how we reach that opinion is reached. It is about the processes, thought, and integrity behind the auditor's report. The outcome of a quality audit is the delivery of an appropriate and independent opinion in compliance with the relevant professional standards and legal and regulatory requirements. To help all audit professionals concentrate on the fundamental skills and behaviors required to deliver a quality audit, KPMG international has developed the Audit Quality Framework. This Framework uses a common language that is adapted by all KPMG member firms, including KPMG Hazem Hassan to describe what the KPMG network believes drives audit quality, and to highlight how every audit professional at each KPMG member firm contributes to the delivery of audit quality.

'Tone at the top' sits at the core of the Audit Quality
Framework's seven drivers of audit quality and helps ensure
that the right behaviors permeate across the entire KPMG
network. All of the other drivers create a virtuous circle because each
driver is intended to reinforce the others. Each of the seven key
drivers is described in more detail in the following sections of this
report.



### Tone at the top

The culture of KPMG international and KPMG member firms is underpinned by a strong set of values and supporting policies and processes and enables the right attitudes and behaviors to permeate throughout the KPMG network.

Our global leadership, working with regional and member firm leaderships, plays a critical role in establishing our commitment to quality and the highest standards of professional excellence. A culture based on quality, integrity and ethics is essential in an organization that carries out audits and other services on which stakeholders and investors rely.

At KPMG Hazem Hassan we promote a culture in which consultation is encouraged and recognized as a strength.

Tone at the top means that KPMG Hazem Hassan leadership demonstrates commitment to quality, ethics and integrity and communicates its commitment to clients ,stockholders, and society at large.



Integrity is a critical characteristic that stakeholders expect and rely on. It is also the key KPMG value:" Above all, we act with Integrity". Integrity means constantly striving to uphold the highest professional stnadards, providing sound good-quality advise and rigorously maintaining our independence. The KPMG Values, which have been explicitly codified for a number of years, are embedded into the working practices and values-based compliance culture at KPMG Hazem Hassan.

The KPMG Values form the foundation of our culture and set the tone at the top .They also form the foundation of The KPMG approach to audit and shape how we work together.

We communicate The KPMG values clearly to our people and embed them into our people processes — induction, performance development and reward. Specific consideration is given to our KPMG Values for senior promotions (including promotion to partner).

### KPMG Global Code of Conduct

KPMG's commitment to integrity and quality is enshrined in the KPMG values that lie at the heart of the way we do things. They define KPMG's diverse and inclusive culture and our commitment to the right personal and professional conduct. The KPMG values emphasize that, above all, KPMG personnel act with integrity, uphold the highest professional standards and provide sound advice while rigorously maintaining independence and complying with laws, regulations, and professional standards. The KPMG values are communicated clearly to all people and are embedded into member firms' people processes—induction, performance development and reward.

Building on the KPMG values is the KPMG Global Code of Conduct. Member firms, including KPMG Hazem Hassan are required to adopt, as a minimum, the Global Code of Conduct.

### KPMG Hazem Hassan Code of Conduct

In addition, The KPMG Hazem Hassan Code of Conduct lays out the expectations of ethical behavior for all partners and employees at KPMG Hazem Hassan and is built on the foundation of the KPMG values, the shared set of beliefs and principals at KPMG . In Addition, the KPMG Hazem Hassan code of conduct emphasizes that each partner and employee is personally responsible for following the legal, professional, and ethical standards that apply to his or her job function and level of responsibility. The KPMG Hazem Haasan code of conduct sets out our commitments and include provisions that require KPMG Hazem Hassan personnel, in summary to:

- Comply with all applicable laws, regulations, professional standards and KPMG Hazem Hassan policies.
- work with the right clients and third parties
- focus on quality
- maintain our objectivity and independence
- not tolerate any illegal or unethical acts, committed by within KPMG Hazem Hassan personnel, by clients or suppliers or public officials with whom we deal
- protect information
- compete fairly
- help our people to be extraordinary
- be responsible corporate citizens
- build public trust.

All KPMG Hazem Hassan personnel are required to:

- comply with both the Global Code of Conduct [and the KPMG Hazem Hassan Code of Conduct] and confirm their compliance with, the Code of Conduct upon joining the firm, and annually thereafter; and
- complete regular training covering the Code of Conduct upon joining the firm and on a biennial basis thereafter

Individuals are encouraged to speak up when they see something that makes them uncomfortable or that is inconsistent with the KPMG values. Moreover, everyone at KPMG is responsible for reporting, and is required to report, any activity that could potentially be illegal or in violation of the KPMG values, KPMG policies, applicable laws, regulations, or professional standards.

We have procedures and established channels of communication so that our personnel can report ethical and quality issues. Retaliation is prohibited against individuals who raise their hand' and speak up in good faith.

In addition, the <a href="KPMG International hotline">KPMG partners</a>, employees, clients and other external parties to confidentially report concerns they have relating to certain areas of activity by KPMG International itself, KPMG member firms or the senior leadership or employees of a KPMG member firm.

At KPMG Hazem Hassan, we regularly monitor the extent to which our people feel we live the KPMG values through the Global People Survey (refer to "Insights from our people – Global People Survey (GPS)" section).

Our Code also incorporates our core values and addresses the commitments that we make as well as the responsibilities of our personnel at all levels across the firm. Our core values are:

Value	Description
We lead by example.	At all levels we act in a way that exemplifies what we expect of each other and our clients.
We work together.	We bring out the best in each other and create strong and successful working relationships.
We respect the individual.	We respect people for who they are and for their knowledge, skills and experience as individuals and team members.
We seek the facts and provide insight.	By challenging assumptions and pursuing facts, we strengthen our reputation to provide insight as trusted and objective business advisers.
We are open and honest in our communication.	We share information, insight and advice frequently and constructively and manage tough situations with courage and candor.
We are committed to our communities.	We act as responsible corporate citizens by broadening our skills, experience and perspectives through work in our communities and protecting the environment.
Above all, we act with integrity.	We are constantly striving to uphold the highest professional standards, provide sound advice and rigorously maintain our independence.

We understand that trustworthiness is a critical characteristic that clients expect and rely upon. This commitment underlies our values-based compliance culture where individuals are encouraged to raise their concerns when they see behaviors or actions that are inconsistent with our values or professional responsibilities.

A KPMG International hotline is available for KPMG personnel, clients, and other parties to confidentially report concerns they have relating to certain areas of activity by KPMG International itself, those who work for KPMG International, or the senior leadership of a KPMG member firm.

We operate a whistleblowing hotline which is available for our personnel to confidentially report concerns they have relating to how others are behaving (both internally and externally). Our people can raise matters anonymously and without fear of retaliation.

Matters reported to the hotline are investigated and reported ultimately to the firm's Risk Management Steering Committee that reports to the firm's senior partner. This report covers matters reported to the hotlines, how the investigations were conducted, findings from the investigations and the implications for our policies and procedures.

### Our governance structure and leadership responsibilities for quality

Our governance structure is set out in detail in the "Our structure and governance" section and those within leadership who have a responsibility for quality are described in the "Leadership responsibilities for quality and risk management" section below .

### Leadership responsibilities for quality and risk management

KPMG Hazem Hassan demonstrates commitment to quality, ethics and integrity, and communicates our focus on quality to clients, stakeholders and society. Our leadership plays a critical role in setting the right tone and leading by example demonstrating an unwavering commitment to the highest standards of professional excellence and championing and supporting major initiatives.

Our leadership team is committed to building a culture based on quality, integrity and ethics, demonstrated through their actions-written and video communications, presentations to teams and one-to-one discussions.

The following individuals have leadership responsibilities for quality and risk management at KPMG Hazem Hassan.

### Senior Partner

In accordance with the principles in ISQC 1, our Senior Partner Hatem Montasser (who is also a member of the management board) has assumed ultimate responsibility for KPMG Hazem Hassan's system of quality control. Details of some of the measures that he and the rest of the Board have taken to ensure that a culture of quality prevails within KPMG Hazem Hassan are set out in the "System Of Quality Control" section.



Risk Management Ethics and Independence Partner

Operational responsibility for the system of quality control, risk management, compliance, the direction and execution of ethics and independence policies and procedures has been delegated to Mohamed Tarek, Risk Management Ethics and Independence (RMP) who is responsible for setting overall professional risk management and quality control policies and monitoring compliance for KPMG Hazem Hassan.

The RMP has a seat on the board and the executive committee and has a direct reporting line to the Senior Partner. The RMP consults with the appointed Area Quality and Risk Management Leader.

The fact that the role is a board position, and seniority of the reporting lines, underlines the importance that the firm places on risk and quality issues The RMP is supported by a team of partners and professionals in each of the functions.

### The Audit, Tax and Advisory functions - Function Heads

The three heads of the client service functions (Audit, Tax and Advisory) are accountable to the Senior Partner for the quality of service delivered in their respective functions. Between them, they determine the operation of the risk management, quality assurance and monitoring procedures for their specific functions within the framework set by The Risk Management Partner. These procedures make it clear that at the engagement level, risk management and quality control is ultimately the responsibility of all professionals.

KPMG Hazem Hassan Head of Audit is responsible for leading a sustainable high-quality Audit practice that is attractive to KPMG personnel.

### This includes:

- setting the right 'tone at the top' by demonstrating an unwavering commitment to the highest standards of professional excellence, including skepticism, objectivity, and independence
- developing and implementing strategies to monitor and maintain knowledge and skills required of partners and employees to fulfil their professional responsibilities.
- working with the Risk Management partner to monitor and address audit quality and risk matters as they relate to the audit practice including an annual evaluation of activities considered to be key to audit quality.

### **Audit Quality council**

In addition to these regular meetings, within the Audit function our Audit Quality council considered matters relating to maintaining and improving audit quality. During the year, the Audit Quality Council comprised 4 people. The Audit Quality

Council met 10 times during the year (2017:8), and considered the detailed findings (and related actions) from the internal Quality Performance Review program and other quality control programs, as well as papers on a range of issues designed to allow us to challenge ourselves in various aspects of audit quality and Improvement.

### Investing in continuous improvement

At a global level, KPMG International has introduced a number of changes as the KPMG network continues to invest in continuous improvement. These include the creation of the Global Audit Quality Committee of the Global Board, comprised of Senior Partners from the largest firms in the KPMG network, and the appointment of a dedicated Global Head of Audit Quality who reports to the committee.



### Association with the right clients

Acceptance and continuance of clients and Engagements

One of the keys to managing audit quality is to understand the nature of our clients and the issues they face and build a robust audit response to the identified risks. We understand our clients are linked to the quality of our work and our reputation.

Rigorous client and engagement acceptance and continuance policies and processes help protect KPMG's reputation, support our brand and are an important part to our ability to provide high-quality professional Services.

Accordingly, KPMG International has established policies and procedures which all member firms are required to implement in order to decide whether to accept or continue a client relationship, and whether to perform a specific engagement for that client.

With every potential new client, the partner responsible for the relationship conducts an evaluation of the client's principals, business and other service-related matters. This evaluation includes completion of a standard questionnaire that assesses the risk profile.

Client and engagement acceptance process

### Client evaluation

KPMG Hazem Hassan undertakes an evaluation of every prospective client. This involves obtaining sufficient information about the prospective client, it's key management and significant beneficial owners and then properly analyzing the information to be able to make an informed acceptance decision. This evaluation includes completion of a questionnaire to assess the client's risk profile and obtaining background information on the client, its key management, directors and owners. In addition, we obtain additional information required to satisfy our local legal [and]/[or] regulatory requirements.

A second partner, as well as the evaluating partner, approves each prospective client evaluation. Where the client is considered to be 'high risk' the Risk Management Partner or a sufficiently skilled and experienced delegate is involved in approving the evaluation.

### **Engagement evaluation**

Each prospective engagement is also evaluated to identify potential risks in relation to the engagement. A range of factors are considered as part of this evaluation, including potential independence and conflict of interest issues (using Sentinel™, KPMG's conflicts and independence checking system), intended purpose and use of engagement deliverables, as well as a range of factors specific to the type of engagement. For audit services, these include the competence of the client's financial management team and the skills and experience of personnel assigned to staff the engagement. The evaluation is made in consultation with other senior member firm personnel and includes review by quality and risk management leadership as required.

Where audit services are to be provided for the first time, the prospective engagement team is required to perform additional independence evaluation procedures including a review of any non-audit services provided to the client and of other relevant business and personal relationships.

Similar independence evaluations are performed when an existing audit client becomes a public interest entity or additional independence restrictions apply following a change in the circumstances of the client.

Consistent audit methodology and tools

Significant resources are dedicated to keeping KPMG standards and tools complete and up to date. The KPMG audit methodology, developed by the Global Service Centre (GSC), is based on the requirements of International Standards on Auditing (ISAs). The KPMG methodology is set out in the in KPMG Audit Manual (KAM)and includes additional requirements that go beyond the ISAs, which KPMG International believes enhance the quality of the audit.

The methodology emphasizes applying appropriate professional skepticism in the execution of audit procedures and requires compliance with relevant ethical requirements, including independence. Enhancements to the audit methodology, guidance and tools are made regularly to be in compliance with standards, emerging auditing areas of focus and audit quality results (internal and external). Key topics include accounting estimates, internal control, revenue recognition, group audits, audit sampling and risk assessment.

KPMG member firms may add local requirements and/or guidance in KAM to comply with additional professional, legal or regulatory requirements.

The audit process is structured to require significant involvement and leadership from the audit engagement partner/ director.

They are responsible for ensuring that the engagement is appropriately planned; that all significant risks are identified; and that appropriate judgments and conclusions have been reached. This will involve leading the planning meetings; reviewing key audit documentation, especially audit work papers that cover significant risks and key audit judgments; and being responsible for the final audit report.

We follow specific procedures (detailed further in" Independence clearance process" section ) to identify and evaluate threats to independence for prospective audit clients that are public interest entities.

Depending on the overall risk assessment of the prospective client and engagement, additional safeguards may be introduced to help mitigate the identified risks. Any potential independence or conflict of interest issues are required to be documented and resolved prior to acceptance.

A prospective client or engagement will be declined if a potential independence or conflict issue cannot be resolved satisfactorily in accordance with professional standards and our policies, or if there are other quality and risk issues that cannot be appropriately mitigated.

### Continuance process

KPMG Hazem Hassan undertakes an annual re-evaluation of all its audit clients

The re-evaluation identifies any issues in relation to continuing association and Mitigating procedures that need to be put in place (this may include the assignment of additional professionals such as an Engagement Quality Control (EQC) reviewer or the need to involve additional specialists on the audit).

Recurring or long running non-audit engagements are also subject to re-evaluation.

In addition, clients and engagements are required to be reevaluated if there is an indication that there may be a change in their risk profile.

### Withdrawal

Where we obtain information that indicates that we should withdraw from an engagement or from a client relationship, we consult internally and identify any required legal ,professional and regulatory responsibilities. We also communicate as necessary with those charged with governance and any other appropriate authority.

### Client portfolio management

Our leadership appoints engagement partners that have the appropriate competence, capabilities, time and authority to perform the role for each engagement.

We review each audit partner's client portfolio at least annually in individual discussions with the audit partner. The reviews consider the industry, nature and risk of the client portfolio as a whole along with the competence, capabilities and capacity of the partner to deliver a quality audit for every client.

Our firm is organized into specialized industry groups and the Managing Partner assigns engagements to groups in accordance with the nature of the client industry and other requirements for reporting including accreditation requirements.

The head of functions ensures that the partners assigned to the engagements possess the appropriate capabilities, time availability, competencies and adequate recourse to perform the engagement by considering all these issues. Each partner's client portfolio is regularly reviewed to ensure that they have sufficient time to manage the portfolio and to ensure that the risks are being appropriately managed.

### Clear standards and robust audit tools

All KPMG Hazem Hassan professionals are expected to adhere to KPMG International and KPMG Hazem Hassan policies and procedures including independence policies, and are provided with a range of tools and guidance to support them in meeting these expectations.

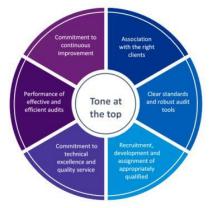
The policies and procedures set for audit engagements incorporate the relevant requirements of accounting, auditing, ethical and quality control standards, and other relevant laws and regulations represented in the provisions of the companies law 159 of 1981, law no. 8 of 1997 and Central Bank of Egypt regulations.

### Our approach to audit

KPMG has been investing significantly in evolving the network's audit capabilities and will continue to do so in the coming years including a new global electronic audit workflow delivered through KPMG Clara platform –KPMG's smart , modular audit platform – capable of continually integrating new and emerging technologies, with advanced capabilities embedded that leverage data, automation, and visualization. Data & Analytics (D&A) is integral to the way how KPMG member firms obtain audit evidence and interact with clients in the digital era.

KPMG's high-quality audit process will continue to include:

- timely partner and manager involvement throughout the engagement
- access to the right knowledge including involvement of specialists, training and experience requirements and relevant industry expertise
- critical assessment of all audit evidence obtained during the audit, exercising appropriate professional judgment
- ongoing mentoring, supervision and review of the engagement team
- managing and documenting the audit.



KAM contains examples and guidance for, among other things, procedures intended to identify and assess the risk of material misstatement and procedures to respond to those assessed risks.

The KPMG audit methodology encourages use of specialists when appropriate and also requires involvement of relevant specialists in the core audit engagement team when certain criteria are met or where the audit team considers it appropriate or necessary.

The policies and procedures set out in KAM are specific to audits and supplement the policies and procedures set out in the Global Q&RM Manual that is applicable to all KPMG member firms, functions and personnel and is tailored by KPMG Hazem Hassan for any local policies and procedures.

The KPMG audit workflow is enabled through eAudIT's, an activity-based workflow and electronic audit file. eAudIT is KPMG's audit documentation workflow that allows 75,000 + professionals to complete high quality and consistent audits. eAudIT integrates KPMG's audit methodology, guidance and industry knowledge, and the tools needed to execute and document the audit work performed.

eAudIT can be "scaled" to present the relevant requirements and guidance, depending on the nature of the entity to be audited and in accordance with professional standards and applicable legal and regulatory requirements. It provides direct access to our audit guidance, professional standards and documentation templates.

Significant investments are underway to revise and enhance the KPMG audit methodology (KAM) and workflow tool (eAudIT), with the deployment of KPMG Clara Workflow which is being piloted in 2018, planned for initial deployment globally in 2019, and full deployment beginning in 2020.

KPMG Hazem Will comply with the global implementation plan for initial deployment in 2019, and full deployment beginning in 2020.

### KPMG Clara, KPMG Clara Workflow and Audit Data Analytics (D&A)

KPMG International is making significant investments to improve audit quality, drive consistency in execution of audits and strengthen both the member firm and global monitoring of engagements.

### **KPMG Clara**

In 2017, KPMG International commenced the global launch of KPMG Clara – KPMG's Smart Audit Platform, bringing together KPMG's Audit Data & Analytics (D&A) capabilities, innovative new technologies, collaboration capabilities and audit workflow. This represents KPMG's ambition to:

- transform audit execution for our people and clients through new, modern technology-enabled interfaces and collaboration functionality;
- integrate the required capability to digitize the audit and deliver new D&A routines;
- enable an enhanced and re-designed workflow;
- incorporate the development of monitoring capabilities at the engagement-level and across engagement portfolios for use by engagement teams and member firms;
- support Global leadership's monitoring of the effectiveness of member firm systems of quality control; and
- develop an extendable audit platform to enable member firm customization and scale, as well as future capabilities.

KPMG Clara also encompasses the tracking of selected engagement-level indicators by engagement teams for an individual engagement and across an engagement portfolio. This provides a summary and visualization of these indicators to:

- measure audit engagement progress and ensure timely issue resolution;
- facilitate audit execution by providing key indicators for prioritizing tasks; and
- highlight unexpected results/relationships that may require further investigation.

KPMG Clara will be enriched over time as emerging technologies continue to transform the audit, with areas like cognitive and predictive technology being channeled through KPMG Clara to deliver ever greater capabilities. Through alliances with some of the world's most advanced technology companies such as Microsoft, KPMG is building the future of audit, aligning with technology leaders to bring new insights faster and, with growing capabilities, deliver even more value through KPMG member firm audits. KPMG International's investment strategy also includes innovation, working with universities on important applied audit research and working with member firms as they develop advanced technologies.

### KPMG Clara Workflow

Building on the launch of KPMG Clara in 2017, KPMG International is creating a new workflow tool that will be used by KPMG audit teams to execute and document KPMG audits. It will be intuitive, userfriendly and modern. The new system will genuinely be a workflow - guiding audit teams through a series of steps in a logical sequence, with clearer display of information and visuals, knowledge and guidance available at the moment of need, and with embedded advanced D&A capabilities. The workflow and methodology will also be scalable - adjusting the requirements to the size and complexity of the audit engagement. This globally-driven project will significantly overhaul and redesign the execution of an audit by KPMG professionals and drive improvements in audit quality.

KPMG Clara Workflow will incorporate the development of monitoring capabilities (e.g. data mining) at the engagement level for use by member firms. The KPMG Clara Workflow is being piloted in 2018, with initial deployment globally in 2019 and full deployment beginning in 2020. The predecessor audit workflow tool, eAudIT, is expected to be decommissioned in the 2021 fiscal year.

### Audit data & analytics (D&A)

KPMG's audit, powered by D&A:

- *enhances audit quality*; by providing a deeper understanding of data populations, giving focus to higher risk transactions;
- *is secure*; by restricting access to data both in transit and within KPMG's IT environments; and
- *is transparent*; by facilitating detailed analysis to uncover the reasons behind, and root causes of, outliers and anomalies and provide increased visibility into higher risk transactions and process areas. D&A tools and routines are built on principles and professional standards underlying an audit and do not relieve auditors of their responsibilities.

### Independence, integrity, ethics and objectivity

### Overview

Auditor independence is a cornerstone of international professional standards and regulatory requirements.

KPMG International has detailed independence policies and procedures, incorporating the requirements of the IESBA Code of Ethics. These are set out in KPMG's Global Q&RM Manual. Automated tools facilitate compliance with these requirements.

These policies are supplemented by other processes to ensure compliance with the standards issued by [insert name of national body] and those of [other applicable regulatory bodies]. These policies and processes cover areas such as firm independence (covering, for example, treasury and procurement functions), personal independence, firm financial relationships, post-employment relationships, partner rotation and approval of audit and non-audit services.

KPMG International has a Partner-in-Charge of the Global Independence Group, who is supported by a core team of specialists to help ensure that robust and consistent independence policies and procedures are in place at KPMG member firms, and that tools are available to help them and their personnel comply with these requirements.

KPMG Hazem Hassan has a designated Ethics and Independence Partner (EIP) who has primary responsibility for the direction and execution of ethics and independence policies and procedures in KPMG Hazem Hassan.

Amendments to KPMG International's ethics and independence policies in the course of the year are included in regular quality and risk communications. Member firms are required to implement changes as specified in the email alerts, and this is checked through the internal monitoring programs described in "Internal monitoring and compliance programs" section

KPMG Hazem Hassan personnel are required to consult with the EIP on certain matters as defined in the Global Q&RM Manual. Consultations may also be required with the Global Independence Group, depending upon the facts and circumstances.

### Personal financial independence

KPMG International policies require that each KPMG member firm and KPMG professionals are free from prohibited financial interests in, and prohibited relationships with, KPMG member firm audit clients, their management, directors, and significant owners.

The policies also extend the IESBA Code of Ethics restrictions on ownership of audit client securities to every KPMG member firm partner in respect of any audit client of any member firm.

KPMG Hazem Hassan professionals are responsible for making appropriate inquiries and taking other appropriate actions on an ongoing basis to ensure that they do not have any personal financial, business or family interests that are restricted for independence purposes.

In common with other KPMG member firms, we use a webbased independence compliance system (KICS) to assist our professionals in complying with personal independence investment policies. This system contains an inventory of publicly available investments.

Partners and all manager grade and above client-facing staff are required to use the KICS system prior to entering into an investment to identify whether they are permitted to do so. They are also required to maintain a record of all of their investments in KICS, which automatically notifies them if any investment subsequently become restricted Newly restricted investments must be disposed of within five business days of the notification. KPMG monitors Partner and manager compliance with this requirement as part of our program of independence compliance audits of a sample of professionals.

[In 2018 over [22] of KPMG Hazem Hassan personnel were subject to these audits (this included approximately [10%] of our partners).

### **Employment relationships**

Any professional providing services to an audit client irrespective of function is required to notify our EIP if they intend to enter into employment negotiations with that audit client. For partners, this requirement extends to any audit client of any KPMG member firm that is a public interest entity.

Former members of the audit team or former partners of KPMG Hazem Hassan are prohibited from joining an audit client in certain roles unless they have disengaged from all significant connections to KPMG Hazem Hassan, including payments which are not fixed and determined and/or would be material to KPMG Hazem Hassan and ceased participating in KPMG Hazem Hassan business and professional activities.

Key audit partners and members of the chain of command for an audit client that is a public interest entity are subject to time restrictions (referred to as 'cooling-off' periods) that preclude them from joining that client in certain roles until a defined period of time has passed.

We communicate and monitor requirements in relation to employment of KPMG Hazem Hassan professionals by audit clients.

### Firm financial independence

KPMG member firms must also be free from prohibited interests in, and prohibited relationships with, audit clients, their management, directors and significant owners.

In common with other KPMG member firms, KPMG Hazem Hassan uses KICS to record their own investments in SEC entities and affiliates (including funds),locally listed companies and funds, direct and material indirect investments held in pension, and employee benefit plans (including non-public entities and funds).

Additionally, KPMG is Hazem Hassan is required to record in the system all borrowing and capital financing relationships, and custodial, trust and brokerage accounts that hold member firm assets.

On an annual basis, KPMG Hazem Hassan confirms compliance with independence requirements as part of the Risk Compliance Program.

### Business relationships/suppliers

KPMG Hazem Hassan has policies and procedures in place that are designed to ensure its business relationships are maintained in accordance with the IESBA Code of Ethics and Financial Regulatory Authority (FRA) requirements. Detailed guidance is maintained covering, business alliances and joint working arrangements, procurement relationships, and marketing and public affairs activities. Consultation with our ethics and independence professionals is required in any case of uncertainty to ensure that no relationship is entered into with an audit client or its management which is not permitted for independence purposes.

### Independence clearance process

KPMG Hazem Hassan follows specific procedures to identify and evaluate threats to independence related to prospective audit clients that are public interest entities; these procedures, also referred to as 'the independence clearance process,' must be completed prior to accepting an audit engagement for these entities.

Engagement partners are responsible for evaluating and accepting a new engagements which includes any , considerations of compliance with independence. The EP also required to identify threats to independence through evaluation process , evaluate the significance of the threats identified; and apply safeguards, when necessary, to eliminate the threats or reduce it to an acceptable level. Engagement team is required to document conclusions regarding compliance with independence requirements and any safeguards applied in engagement acceptance form along with maintaining communications required with risk management ethics and independence partner

### Independence training and confirmations

All KPMG Hazem Hassan provides all relevant personnel (including all partners and client service professionals), as well as certain other individuals, must complete independence training that is appropriate to their grade and Function upon joining KPMG Hazem Hassan and on an annual basis thereafter.

New personnel who are required to complete this training must do so by the earlier of (a) thirty days after joining KPMG Hazem Hassan or (b) before providing any services to, or becoming a member of the chain of command for, any audit client, including any of its related entities or affiliates.

We also provide all personnel with relevant training on the Global Code of Conduct [and the KPMG Hazem Hassan Code of Conduct] and ethical behavior, including KPMG's antibribery policies, compliance with laws, regulations, and professional standards, and reporting suspected or actual noncompliance with laws, regulations, professional standards, and KPMG's policies on a biennial basis. New personnel are required to complete this training within three months of joining KPMG Hazem Hassan.

In addition, certain non-client-facing personnel who work in finance, procurement or sales and marketing departments, and who are at the manager level and above, are also required to undertake anti-bribery training.

Upon acceptance of employment, all KPMG personnel are required to confirm that they are in compliance with, and will abide by applicable ethics and independence rules and policies. Thereafter, all KPMG personnel are required to sign an annual confirmation stating that they have remained in compliance with applicable ethics and independence policies throughout the- year covered by the confirmation as well as their understanding of, and compliance with, the applicable Code of Conduct. This confirmation is used to evidence the individual's compliance with and understanding of KPMG's independence policies.

### Non-audit services

We have policies, that are consistent with IESBA principles and applicable laws and regulations, related to the scope of services that can be provided to audit clients.

We are required to establish and maintain a process to review and approve all new and modified services that are developed by KPMG Hazem Hassan. KPMG Hazem Hassan's EIP is involved in the review of potential independence issues, and the Global Independence Group is involved in the case of services developed which are intended to be delivered to audit or assurance clients in more than one jurisdiction.

In addition to identifying potential conflicts of interest, Sentinel™, facilitates compliance with these policies. Certain information on all prospective engagements including service descriptions and fees must be entered into Sentinel™ as part of the engagement acceptance process. Lead audit engagement partners are required to: maintain group structures for their publicly traded and certain other audit clients as well as their affiliates in sentinel, and they are also responsible for identifying and evaluating any independence threats that may arise from the provision of a proposed non-audit service and the safeguards available to address those threats. Sentinel™ enables lead audit engagement partners for those entities for which group structures are maintained, to review and approve, or deny, any proposed service for those entities worldwide.

In accordance with applicable auditor independence rules, none of our audit partners are compensated on their success in selling non-audit services to their audit clients.

### Fee dependency

KPMG International's policies recognize that self-interest or intimidation threats may arise when the total fees from an audit client represent a large proportion of the total fees of the member firm expressing the audit opinion. They require that in the event that the total fees from a public interest entity audit client and its related entities were to represent more than 10 percent of the total fees received by a particular member firm for two consecutive years:

- This would be disclosed to those charged with governance at the audit entity; and
- A senior partner from another KPMG member firm would be appointed as the (EQC) reviewer.

No audit client accounted for more than 10 percent of the total fees received by KPMG Hazem Hassan over the last two years

### Avoiding conflicts of interest

Conflicts of interest can arise in situations where KPMG Hazem Hassan personnel have a personal connection with the client which may interfere or be perceived to interfere, with their ability to remain objective, or where they are personally in possession of confidential information relating to another party to a transaction. Consultation with the RMP or the EIP is required in these situations. Any potential conflict matters that raise important points of principle for our firm are referred to our E&I partner for resolution; in cases of difficulty a panel of partners may be convened to resolve the matter.

All KPMG member firms and personnel are responsible for identifying and managing conflicts of interest, which are circumstances or situations that have, or may be perceived by a fully informed, reasonable observer, to have an impact on a member firm or its personnel in their ability to be objective or otherwise act without bias.

All KPMG member firms must use sentinel for potential conflict identification so that these can be addressed in accordance with legal and professional requirements.

KPMG Hazem Hassan has risk management resource/s ('Resolver/s') who are/is responsible for reviewing an identified potential conflict and working with the affected member firms to resolve the conflict, the outcome of which must be documented. it may be necessary to apply specific procedures to manage the potential for a conflict of interest to arise or be perceived to arise so that the confidentiality of all clients' affairs is maintained. Such procedures may, for example, include establishing formal dividers between engagement teams serving different clients and making arrangements to monitor the operation of such dividers.

Escalation and dispute resolution procedures are in place for situations in which agreement cannot be reached on how to manage a conflict. If a potential conflict issue cannot be appropriately mitigated, the engagement is declined or terminated

### Breaches of independence policy

All KPMG Hazem Hassan personnel are required to report an independence breach as soon as they become aware of it to the EIP. In the event of failure to comply with our independence policies, whether identified in the compliance review, self-declared or otherwise, professionals are subject to an independence disciplinary policy.

KPMG Hazem Hassan has a documented disciplinary policy in relation to breaches of independence policies. The disciplinary policy is communicated to all professionals and applies to all breaches of independence rules, incorporating incremental sanctions reflecting the seriousness of any violations. [Our Ethics Committee oversees policies and procedures in relation to ethical matters and breaches of requirements]. Any breaches of auditor independence regulations are reported to those charged with governance at the audit client, on the basis agreed with them but at a minimum on an annual basis.

[Matters arising are factored into our promotion and compensation decisions and, in the case of engagement leaders and managers, are reflected in their individual quality and risk metrics.]

### Compliance with laws, regulations, and anti- bribery and corruption

Compliance with laws, regulation and standards is a key aspect for all KPMG Hazem Hassan personnel. In particular, we have zero tolerance of bribery and corruption.

We prohibit involvement in any type of bribery — even if such conduct is legal or permitted under applicable law or local practice. We also do not tolerate bribery by third-parties, including by our clients, suppliers or public officials.

Further information on KPMG International anti-bribery and corruption policies can be found on the <a href="http://www.kpmg.com/global/en/about/governance/pages/anti-bribery-corruption.aspx">http://www.kpmg.com/global/en/about/governance/pages/anti-bribery-corruption.aspx</a>

### Partner and firm rotation

KPMG International partner rotation policies are consistent with the IESBA Code of Ethics and require all member firms to comply with any stricter local applicable rotation requirements.

KPMG Hazem Hassan partners are subject to periodic rotation of their responsibilities for audit clients under applicable laws, regulations, independence rules and KPMG International policy. These requirements place limits on the number of consecutive years that partners in certain roles may provide statutory audit services to a client, followed by a 'time-out' period during which time these partners may not participate in the audit, provide quality control for the audit, consult with the engagement team or the client regarding technical or industry-specific issues or in any way influence the outcome of the audit.

KPMG Hazem Hassan monitors the rotation of audit engagement leaders (and any other key roles, such as the Key Audit Partner and EQC Reviewer, where there is a rotation requirement) and develops transition plans to enable allocation of partners with the necessary competence and capability to deliver a consistent quality of service to clients. The partner rotation monitoring is subject to compliance testing.

The Egyptian Regulatory Authority (FRA), the regulatory body in Egypt, recently announced the new rotation requirements: for Banks –10 years for the Firm and 5 years for the partner within one firm, not to exceed the 10 years. as a transition at the date of commencing the rotation rule, a partner completed his/her five years term may continue the remaining period of his/her five years term even if his/her firm exceeded 10 years.

KPMG Hazem Hassan rotated all banking partners after 2015 to maximize their tenure and mitigate any short-term impact.

With respect to financial institution other than banks, The Financial Regulatory Authority (FRA) has issued new rotation rule (6 years rotation for partners and the firm) in April 2018 that might affect our portfolio if applied retroactively. This matter is not clear from legal stand, and waiting any interpretation from FRA

Other Companies (Non-banks and Financial institutions)
Subject to FRA rotation rules – 5 years rotation for partners, with no limit on the firm. With no Specific date for application.



Recruitment, development and assignment of appropriately qualified personnel

One of the key drivers of quality is ensuring that our professionals have the appropriate skills and experience, passion and purpose, to deliver the highest quality in audit. This requires appropriate recruitment, development, promotion, retention and assignment of professionals.

The KPMG performance development approach, linked to the KPMG values, and is designed to articulate what is required for success – both individually and collectively. Ensuring Audit quality is an essential element of the training, planning and development underway to support the KPMG Clara Workflow rollout and the associated updated KPMG audit methodology, with processes embedded in all KPMG learning programs.

### Recruitment

KPMG Hazem Hassan strives to be an employer of choice by creating an environment where our people can fulfill their potential and feel proud and motivated to give their best.

[Our recruiting strategies are focused on drawing entry-level talent from a broad talent base, including working with established universities and colleges, helping build relationships with a younger, diverse talent pool at an early age.]

KPMG Hazem Hassan also recruits significant numbers at an experienced hire.

All candidates submit an application and are employed following a variety of selection processes, which may include [application screening, competency-based interviews, psychometric and ability testing, and qualification/reference checks].

KPMG Hazem Hassan recruited over [100] new graduates in the year ended 30 December 2018 (2017: approximately 100).

Where individuals are recruited for senior grades. A formal independence discussion is conducted with them by the Ethics and Independence Partner or a delegate. KPMG Hazem Hassan does not accept any confidential information belonging to the candidate's former firm/employer.

The Partner hire process is rigorous and thorough, involving appropriate members of leadership. Our criteria for Partner hires are consistent with our commitment to professionalism and integrity, quality, and being an employer of choice.

### Personal development

It is important that all our professionals have the necessary business and leadership skills in addition to technical skills to be able to perform quality work (see "Professional Training section"). KPMG is launching a new Performance Development process which will apply to all member firms called 'Everyone a Leader', where stretching goals should be set and reviewed regularly throughout the year. Leadership competencies will include 'driving quality', 'advancing an ethical environment' and 'making sound decisions'. A goals library is available for colleagues to gain inspiration around what goals they want to set, with one category of goals focused specifically around quality.

As part of the open approach, stretching goals should be set and reviewed regularly throughout the year. To support this, a goal library is available for colleagues to again inspiration around what goals they want to set, with one category of goals focused specifically around quality.

A culture of continuous improvement is encouraged to drive feedback, both positive and developmental, from both junior and senior colleagues, as well as peers. In our performance development approach feedback can be sought and received through two mechanisms, informal feedback, which should be regular and owned by the individual for their own development and growth, and formal feedback through an engagement review form. The engagement review form specifically requests feedback on quality and is required quarterly, and inputs into performance evaluations.

Partners and certain professionals are also required to be evaluated on key quality and compliance metrics. KPMG Hazem Hassan monitors quality incidents and maintains quality and compliance metrics for the purpose of partner assignments and also for the purposes of partner evaluation, promotion and remuneration.

In relation to audit opportunities are provided for professionals to develop the skills, behaviors and personal qualities that form the foundations of a successful career in auditing. Courses are available to enhance personal effectiveness and develop technical, leadership and business skills.

### System of quality

### contro

In relation to Audit we provide specific opportunities from graduate upwards for professionals to develop and maintain the skills, behaviors and personal qualities that form the foundations of a successful career in auditing. Courses are available to enhance personal effectiveness and develop and business skills. We further develop our personnel for high performance through coaching and mentoring on the job, country rotational and global mobility opportunities and client secondments.

KPMG Hazem Hassan professionals are also developed for high performance through access to coaching and mentoring on the job, stretch assignments, and country rotational and global mobility opportunities.

Talent and development is at the very top of our people agenda and there is a significant investment of time, money and other resources to build professional capability, leadership and business skills and technical expertise.

All staff are encouraged to think about their careers and personal development needs via regular performance conversations with ongoing feedback and support. The Career Paths portal ( MY PD ) provides information about roles and career options across the network, along with learning paths and tools to help individuals and their managers progress their careers. To support career and professional development there is a range of core skills programs covering skills and behaviors that provide performance improvement and ensure that individuals reach their full potential. The KPMG network uses a model for learning and development which focuses learning on critical and stretching experiences, learning through others and informal learning with more formal learning for the development of key technical, leadership and business skills.

Talent management programme helps to identify high performers who also have the potential to take on more senior or more complex roles. We also have long-term development programs to support the journey to manager for more junior grades, and for those in the promotion pipeline for identified director and Partner roles. In recognition that some of our professionals are unable to always attend training courses in person, to complement the mix between education, collaboration and experience, and to provide training accessible at the right time in a flexible and interactive approach, we also provide training via online learning and virtual classrooms.

In the Audit function the technical training is mandatory and is delivered through annual courses, eLearning and briefings that reinforce the need for quality throughout our audits. The training also includes tests that are required to be completed by all audit professionals.

If the pass mark is not achieved, the test needs to be completed again. The completion of the training and the tests is monitored rigorously to ensure compliance. The contents of the courses are regularly reviewed and updated to reflect the ongoing technical competency needs of the professionals and the feedback received from course participants.

In addition to structured training, there is a coaching culture that encourages consultation, on-the-job training and mentoring.

Inclusion and Diversity programs

KPMG Hazem Hassan works hard to foster an inclusive culture. Being inclusive enables us to bring together successful teams with the broadest range of skills, experiences and perspectives.

Our leadership and management teams also need to reflect the diversity within our firm and the diversity of our clients.

We believe that the established Global Inclusion and Diversity strategy of KPMG International provides the framework to drive the actions that are necessary to promote inclusive leadership at KPMG Hazem Hassan and across the KPMG network.

Performance and reward

### Evaluation process including quality and compliance metrics

KPMG Hazem Hassan professionals, including partners, have annual goal-setting and performance reviews. Each professional is evaluated on their agreed-upon goals, demonstration of our leadership competencies, technical capabilities and market knowledge.

A culture of continuous improvement is encouraged to drive feedback, – both formal and informal, from junior and senior colleagues, as well as peers. Feedback gathered forms an integral part of performance reviews.

KPMG Hazem Hassan monitors quality and compliance incidents and maintains quality metrics in assessing the overall evaluation, promotion and remuneration of partners [and directors and managers]. These evaluations are conducted by performance managers and partners who are in a position to assess performance.

KPMG Hazem Hassan's policy prohibits audit partners from being evaluated on or compensated based on their success in selling non-assurance services to audit clients.

Each year, Partners are also required to agree objectives for the coming year which are specific to their individual role. They do this using a goal setting form which records both their objectives and their performance against those objectives at year-end, including their performance related to quality and risk matters (which is of course important for all of our services but absolutely critical for statutory audit). As for staff, as part of the year-end performance development activity. our Partners discuss achievement of agreed goals, strengths and development areas with particular focus on the delivery and personal development of the Partner attributes. They are required to provide objective evidence to demonstrate this, which includes their individual quality, ethics and compliance metrics.

These standardized metrics (which are issued to all engagement leaders and managers) are one of the inputs to the annual performance appraisal process.

The quality ethics and compliance metrics include a number of parameters, such as the results of external regulatory reviews, timely completion of training and the outcome of internal monitoring programmes. The action taken in respect of any Partner with low quality, ethics and compliance metrics is dependent upon the cause of the low metric initially. The range of actions that can be taken includes remediation of the initial deficiency giving rise to the low adverse metric, remedial training, one-to-one counselling with functional leadership and/or Quality & Risk Partners on the issue arising, or, ultimately, the suspension of signing rights, low metrics generally result in a reduction in the overall compensation paid to the Partner concerned.

### Reward

We have compensation and promotion policies that are clear, simple, and linked to the performance review process, which for partners includes the achievement of key audit quality and compliance metrics. This helps our partners and employees know what is expected of them, and what they can expect to receive in return.

Reward decisions are based on consideration of both individual and organizational (member firm) performance. The extent to which our people feel their performance has been reflected in their reward is measured through the Global People Survey, with action plans developed accordingly (refer to "Insights from our people – Global People Survey (GPS)" section).

### Promotion

The results of performance evaluations directly affect the promotion and remuneration of partners and staff and, in some cases, their continued association with KPMG.

### Partner admissions

The KPMG Hazem Hassan process for admission to partnership is rigorous and thorough, involving appropriate members of leadership. Our criteria for admission to the KPMG Hazem Hassan partnership are consistent with our commitment to professionalism and integrity, quality, and being an employer of choice. These are strongly aligned to KPMG's behavioral capabilities and are based on consistent principles.

All recommendations for admission to membership of KPMG Hazem Hassan need to be approved by the firm's council.

### Assignment of professionals

KPMG Hazem Hassan has procedures in place to assign both the engagement partners and professionals to a specific engagement on the basis of their skill sets, and relevant professional and industry experience, and the nature of the assignment or engagement.

Our firm is organized into specialized industry groups and the Managing Partner assigns engagements to groups in accordance with the nature of the client industry and other requirements for reporting including accreditation requirements and the nature of the assignment or engagement.

Function heads are responsible for the partner assignment process. Key considerations include partner experience, and capacity, based on an annual partner portfolio review, to perform the engagement taking into account the size, complexity and risk profile of the engagement and the type of support to be provided (i.e., the engagement team composition and specialist involvement). Audit engagement partners are required to be satisfied that their engagement teams have appropriate competencies, training and capabilities - including time, to perform audit engagements in accordance with KAM, professional standards and applicable legal and regulatory requirements.

This may include involving KPMG's local and global specialists.

When considering the appropriate competence and capabilities expected of the engagement team as a whole, the engagement partner's considerations may include the following:

- an understanding of, and practical experience with, audit engagements of a similar nature and complexity through appropriate training and participation
- an understanding of professional standards and legal and regulatory requirements
- appropriate technical skills, including those related to relevant information technology and specialized areas of accounting or auditing
- knowledge of relevant industries in which the client operates
- ability to apply professional judgment
- an understanding of KPMG Hazem Hassan quality control policies and procedures.
- QPR results and results of regulatory inspections.

As an additional control in Audit (where the services are of more of a recurring nature than across much of the rest of our business), our Heads of Audit and Quality & Risk together perform an annual review of the portfolio of all of our audit engagement partners.

The purpose of this portfolio review is to look at the complexity and risk of each audit and then to consider whether or not taken as a whole the specific engagement partner has the appropriate time and the right support to enable them to perform a high quality audit for each client in their portfolio.

Insights from our people – Global People Survey (GPS)

Annually KPMG Hazem Hassan invites all its people to participate in an independent Global People Survey to share their perception about their experience working for KPMG. The GPS provides an overall measure of our people's engagement through an Employee Engagement Index (EEI) as well as insights into areas driving engagement which may be strengths or opportunities. The survey also identifies opportunities to strengthen those levels of engagement. Results can be analyzed by functional or geographic area, grade, role, gender to provide additional insight. Additional insight is provided on how we are faring on categories. known to impact employee engagement.

The survey also specifically provides KPMG Hazem Hassan leadership and KPMG global leadership with results related to audit quality, upholding the KPMG values, employee and partner attitudes to quality, leadership and tone at the top, KPMG Hazem Hassan participates in the GPS, monitors results and takes appropriate actions to communicate and respond to the findings of the survey.

This includes monitoring GPS results including those related to audit quality and tone at the top, and employee engagement through the EEI.

The results of the GPS are also aggregated for the KPMG network and are presented to the Global Board each year and appropriate follow-up actions agreed.

Commitment to technical excellence and quality service delivery

All KPMG Hazem Hassan professionals are provided with the technical training and support they need, including access to specialists and the professional practice department or equivalent which are made up of senior professionals with



extensive experience in audit, reporting and risk management, either to provide resources to the engagement team or for consultation. Where the right resource is not available within KPMG Hazem Hassan, access is provided to a network of highly skilled KPMG professionals in other KPMG member firms.

At the same time audit policies to require professionals to have the appropriate knowledge and experience for their assigned engagements.

### Lifetime learning strategy

In addition to personal development discussed at in the section above, our lifetime learning strategy is underpinned by policies requiring all professionals to maintain their technical competence and to comply with applicable regulatory and professional development requirements.

### Formal training

Annual training priorities for development and delivery are identified by the Audit Learning and Development steering groups at global, regional and, where applicable, KPMG Hazem Hassan. Training is delivered using a blend of classroom, digital learning and performance support to assist auditors on the job. Audit Learning and Development teams work with subject matter experts and leaders from the GSC, the ISG and member firm Department of Professional Practice (DPP) as appropriate, to ensure the training is of the highest quality, is relevant to performance on the job and is delivered on a timely basis.

### Mentoring and on the job training

Learning is not confined to the classroom, rich learning experiences are available at when needed through coaching and just-in-time learning, available at the click of a mouse and aligned with job specific role profiles and learning paths. All classroom courses are reinforced with appropriate performance support to assist auditors on the job.

In relation to audit, KPMG Hazem Hassan:

- deploys a variety of learning solutions that are designed to reinforce our values and ensure our professionals get the fundamentals right, and develop the necessary skills and attitudes to make judgments, and apply professional skepticism that enhance audit quality and the value of audit.
- provide instructor-led and virtual classroom training, performance support tools and just-in-time learning.
   Guidance is available on judgmental audit topics – this is used by audit teams and this guidance is embedded across audit learning solutions
- provide courses to enhance personal effectiveness and develop leadership and business skills. Our personnel are developed further for high performance through coaching and mentoring on the job, stretch assignments and country rotational and global mobility opportunities

### Licensing and mandatory requirements for IFRS and U.S. GAAP engagements

Licensing

All KPMG Hazem Hassan professionals are required to comply with applicable professional license rules and satisfy the Continuing Professional Development (CPD) requirements in the jurisdiction where they practice. Policies and procedures are designed to facilitate compliance with license requirements.

We are responsible for ensuring that audit professionals working on engagements have appropriate audit, accounting and industry knowledge and experience in the local predominant financial reporting framework – Egyptian Accounting Standards.

### Mandatory requirements - IFRS and U.S.GAAP engagements

In addition, we have specific requirements for partners, managers and EQC reviewers working on IFRS engagements, in countries where IFRS is not the predominant financial reporting framework. Similar policies to engagements performed outside the U.S. to report on financial statements or financial information prepared in accordance with U.S. GAAP and/or audited in accordance with U.S. auditing standards, including reporting on the effectiveness of the entity's internal control over financial reporting (ICOFR). These require that the partner, manager, and EQC reviewer have completed relevant training and that the engagement team, collectively, has sufficient experience to perform the engagement or has implemented appropriate safeguards to address any shortfalls.

### Access to specialist networks

KPMG Hazem Hassan engagement teams have access to a network of local and global specialists as well as specialists in other KPMG member firms.

Specialists who are members of an audit team and have overall responsibility for specialist involvement on an audit engagement have the competencies, capabilities and objectivity to appropriately fulfill their role.

Training on audit concepts is provided to these specialists. The need for specialists (e.g. Information Technology, Tax, Treasury, Actuarial, Forensic, Valuation) to be assigned to a specific audit engagement is considered as part of the audit engagement acceptance and continuance process.

### **Culture of Consultation**

KPMG encourages a strong culture of consultation that supports member firm teams throughout their decision-making processes and is a fundamental contributor to audit quality. KPMG Hazem Hassan promotes a culture in which consultation is a recognized as a strength and that encourages personnel to consult on difficult or contentious matters. To assist audit engagement professionals in addressing difficult or contentious matters, protocols have been established for consultation and documentation of significant accounting and auditing matters, including procedures to facilitate resolution of differences of opinion on engagement issues. In addition, the KPMG Global Q&RM Manual includes mandatory consultation requirements where certain matters are identified such as concerns over client integrity.

Technical consultation and global resources.

Across KPMG Hazrm Hassan, the Role of Audit technical committee is crucial in terms of the support that it provides to the Audit Function. It provides technical guidance to client service professionals on specific engagement related matters, develops and disseminates specific topic related guidance on emerging local technical and professional issues and disseminates international guidance on IFRS and ISAs.

Consultation with a team member at a higher level of responsibility than either of the differing parties usually resolves such differences. In other circumstances, the matter may be elevated through the chain of responsibility for resolution by technical specialists. In exceptional circumstances, a matter may be referred to the Head of Audit, Head of Audit technical committee, Head of Quality and Risk (or appropriate nationally qualified delegates) or ultimately the national senior partner (or appropriate nationally qualified delegates).

Technical auditing and accounting support is available to all member firms and their professionals through the GSC and the ISG as well as U.S. Capital Markets Group for SEC foreign registrants

Global Services Centre (GSC)

The GSC's mission is to drive success for KPMG's global network of Audit practices through collaboration, innovation and technology. The GSC develops, maintains and deploys KPMG's audit methodology and technology-based tools used by KPMG audit professionals to facilitate effective and efficient audits. With three global locations, one in each region, the GSC Audit team is made up of professionals with backgrounds in audit, IT, data science, mathematics, statistics, and more from around the world who bring diverse experiences and innovative ways of thinking to further evolve KPMG's audit capabilities.

### International Standards Group (ISG)

The ISG works with Global IFRS and ISA topic teams with geographic representation from around the world to promote consistency of interpretation of IFRS and auditing requirements between member firms, identify emerging issues and develop global guidance on a timely basis.

The ISG has a network of contacts and holds regular calls both in relation to auditing and IFRS to update country professional practice representatives.

Further details about the GSC and ISG and its activities are available in the KPMG International Transparency Report

Member firm professional practice resource.

Appropriate consultation support on auditing and technical accounting matters is provided to audit engagement professionals through our professional practice resources (referred to as Department of Professional Practice or DPP). DPP also assists engagement teams where there are differences of opinion either within teams or with the EQC reviewer. Unresolved differences are required to be escalated to senior partners for final resolution. The ISG is also available for consultation when required.

KPMG International policies include minimum requirements for member firm DPPs.

### Developing business understanding and industry knowledge

A key part of quality is having a detailed understanding of the client's business and industry.

For significant industries global audit sector leads are appointed to support the development of relevant industry information to audit professionals through the KPMG audit workflow

This knowledge comprises examples of industry audit procedures and other information (such as typical risks and accounting processes).

In addition, industry overviews are available that provide general and business information in respect of particular industries as well as a summary of the industry knowledge provided in the KPMG Audit workflow.

### Performance of effective and efficient audits

How an audit is conducted is as important as the final result. KPMG Hazem Hassan personnel are expected to demonstrate certain key behaviors and follow certain policies and procedures in the performance of effective and efficient audits.



### Ongoing mentoring, supervision and review

We understand that skills build over time and through exposure to different experiences. To invest in the building of skills and capabilities of KPMG professionals, without compromising on quality, KPMG Hazem Hassan promotes a continuous learning environment and supports a coaching culture.

The engagement partner, supported by the engagement manager, is responsible for driving a culture of coaching and continuous learning throughout the audit process and setting an example in the performance of the audit to drive a culture of continuous audit quality improvement.



Ongoing mentoring, coaching and supervision during an audit involves :

- engagement partner participation in planning discussions
- tracking the progress of the audit engagement
- considering the competence and capabilities of the individual members of the engagement team, including whether they have sufficient time to carry out their work, whether they understand their instructions, and whether the work is being carried out in accordance with the planned approach to the engagement.
- helping engagement team members address any significant matters arising during the audit, and modifying the planned approach appropriately
- identifying matters for consultation with more experienced team members during the engagement.

A key part of effective mentoring and supervision is timely review of the work performed so that significant matters are promptly identified, discussed and addressed.

### Timely engagement quality control (EQC) reviewers

EQC reviewers are independent of the engagement team and have the appropriate experience and knowledge to perform an objective review of the more critical decisions and judgments made by the engagement team and the appropriateness of the financial statements.

An EQC reviewer is required to be appointed for audits, including any related review(s) of interim financial information of all listed entities, non-listed entities with a high public profile, engagements that require an EQC review under applicable laws or regulations, and other engagements as designated by the Risk Management Partner or country Head of Audit.

The EQC review takes place before the date of the auditor's report and includes, among other matters:

- Review of selected audit documentation
- Relating to the significant judgments the engagement team made and the conclusions it reached
- review of the financial statements and proposed auditor's report
- evaluation of the conclusions reached in formulating the auditors' report and consideration of whether the proposed report is appropriate.

Although the engagement partner is ultimately responsible for the resolution of financial reporting and auditing matters, the EQC reviewer must be satisfied that all significant questions raised have been resolved before an audit can be considered complete.

KPMG Hazem Hassan is continually seeking to strengthen and improve the role that the EQC reviewer plays in audits, as this is a fundamental part of the system of audit quality control. In recent years, a number of actions have been taken to reinforce this, including:

 issuing leading practice guidance focusing on reviewer competencies and capabilities and on ongoing support provided to EQC reviewers.

- incorporating specific procedures in the KPMG audit workflow to facilitate effective reviews.
- implementing policies relating to recognition, nomination and development of EQC reviewers, as well as monitoring and assessing the nature, timing and extent of their involvement.

Also ensuring that the role performed by EQCRs is taken into account when performing the Partner Portfolio Review process to ensure adequacy of time and appropriate skill set for the role and reallocation if needed; and assessing, as part of our Quality Performance Reviews, the work performed by the EQCR and the adequacy of involvement including discussion with the EQC Reviewer.

### Reporting

Auditing standards and the regulations of the Egyptian Financial Supervisory Authority (EFSA) and the Central Bank of Egypt largely dictate the format and content of the auditors' report that includes an opinion on the fair presentation of the client's financial statements in all material respects. Experienced engagement partners form all audit opinions based on the audit performed.

In preparing auditors' reports, engagement partners have access to extensive reporting guidance and technical support to audit through consultations with Audit technical committee.

We provide extensive reporting guidance and technical support through consultations with Audit technical committee, In preparing audit reports, where there are significant matters to be reported to users of the auditors' report (e.g. a modification to the opinion or through the inclusion of an 'emphasis of matter' or 'other matter' paragraph as well as key audit matters to be communicated).

### System of quality

control



### Insightful, open and honest two-way communication

Two-way communication with those charged with governance, often identified as the audit committee, at our clients, is key to audit quality and is a key aspect of reporting and service delivery.

At KPMG Hazem Hassan we stress the importance of keeping those charged with governance informed of issues arising throughout the audit and the need to listen to and understand their views. We achieve this through a combination of reports and presentations, attendance at audit committee or board meetings, and, when appropriate, ongoing informal discussions with management and members of the audit committee.

Communications with audit committees include:

- an overview of the planned scope and timing of the audit, which includes communicating significant risks identified.
- significant findings from the audit which may include control deficiencies and audit misstatements.
- an annual written communication that states the engagement team and KPMG Hazem Hassan have complied with relevant independence requirements; describes all relationships and other matters between KPMG Hazem Hassan and the audit client that, in our professional judgment, may reasonably be thought to bear on independence; and states related safeguards we have applied to eliminate (or reduce to an acceptable level) identified threats to independence.

We ensure such communications meet the requirements of professional standards

### Client confidentiality, information security and data privacy

The importance of maintaining client confidentiality is emphasized through a variety of mechanisms including the Global and KPMG Hazem Hassan Code of Conduct, training, and the annual affidavit/confirmation process, that all KPMG professionals are required to complete.

We have a formal document retention policy concerning the retention period for audit documentation and other records relevant to an engagement in accordance with the relevant IESBA requirements as well as other applicable laws, standards and regulations.

We have clear policies on information security that cover a wide range of areas. Data Privacy policies are in place governing the handling of personal information, and associated training is required for all KPMG Hazem Hassan personnel.

We are committed to provide a secure and safe environment for the personal data and confidential information we hold, as well as protecting the privacy of our clients, service providers and other third parties through an updated Global security policy which is applied and published in KPMG Hazem Hassan intranet as well as an acceptable use policy which is updated to be in line with the global policy also applied and published in KPMG Hazem Hassan intranet.

The importance of maintaining client confidentiality is emphasized through a variety of mechanisms including through regular communications on the topic, the Code of Conduct, Online independence training which is required by all employees Moreover, the annual independence/confirmation process, which all of our professionals are required to complete. The Code of conduct and independence confirmation process are signed by all new hires during hiring process. Induction training held every three months to the new hires including security awareness, which includes topics related to confidentiality, data classification, policies, email usage ...etc.) and data privacy

We believe that everyone has a role to play in protecting client and confidential information. Policies and practices are communicated to all personnel and, as appropriate, reinforced through—guidance, awareness and training. Our personnel are required to comply with our Acceptable Use Policy—this policy encourages effective and appropriate use of KPMG Hazem Hassan information technology resources, and highlights the protection requirements of all employee, KPMG and client confidential information. Data privacy and Information Management policies are also in place governing the handling of personal and confidential information.

IT Internal audit review is done on yearly basis on the IT environment the review is done by professional employees in IT, security and controls. The IT internal audit review report is reviewed and approved by NITSO. The IT internal audit review topics are complied with ISO domain.

NITSO and data privacy partner have experience and certified.

### Commitment to continuous improvement



KPMG commits to continually improve the quality, consistency and efficiency of KPMG audits. Integrated quality monitoring and compliance programs enable member firms to identify quality deficiencies, to perform root cause analysis and develop, implement and report remedial action plans both in respect of individual audit engagements and KPMG our system of quality control. KPMG International's integrated quality and monitoring programs include the Quality Performance Review (QPR) program, the Risk Compliance Program (RCP) and the Global Compliance Review (GCR) program.

The quality monitoring and compliance programs are globally administered and consistent in their approach across all member firms, including the nature and extent of testing and reporting. KPMG Hazem Hassan compares the results of its internal monitoring programs with the results of those of any external inspection programs and take appropriate action.

### Internal monitoring and compliance programs

Our monitoring programs evaluate both:

- engagement performance in compliance with the applicable standards, applicable laws and regulation and KPMG International policies and procedures
- KPMG Hazem Hassan compliance with KPMG International policies and procedures and the relevance, adequacy, and effective operation of key quality control policies and procedures.

The results and lessons from integrated monitoring the programs are communicated internally, and the overall results and lessons from the programs are considered and appropriate action is taken at local regional and global levels. Our internal monitoring program also contributes to the assessment of whether our system of quality control has been appropriately designed, effectively implemented, and operates effectively.

Two KPMG International developed and administered inspection programs are conducted annually across the Audit, Tax, and Advisory functions: QPR and RCP.

Additionally all member firms are covered at least every three years by the cross - functional GCR program.

Participation in QPR, RCP and GCR is a condition of ongoing membership of the KPMG network.

### Audit Quality Performance Reviews (QPRs)

The QPR program assesses engagement level performance and identifies opportunities to improve engagement quality.

### Risk-based approach

Each engagement leader is reviewed at least once in a three year cycle. A risk-based approach is used to select engagements.

KPMG Hazem Hassan conducts the annual QPR program in accordance with KPMG International QPR instructions. The reviews are performed at KPMG Hazem Hassan level and are monitored regionally and globally. Member firm Audit QPR reviews are overseen by a senior experienced lead reviewer independent from the member firm.

### Reviewer selection, preparation and process

There are robust criteria for selection of reviewers. Review teams include senior experienced lead reviewers that are independent of the member firm under review.

Training is provided to review teams and others overseeing the process with a focus on topics of concern identified by

the process, with a focus on topics of concern identified by audit oversight regulators and the need to be as rigorous as external reviewers.

### **Evaluations from Audit QPR**

Consistent criteria are used to determine engagement ratings and member firm Audit practice evaluations.

Audit engagements selected for review are rated as 'Satisfactory', 'Performance Improvement Needed' or 'Unsatisfactory'.

### Reporting

Findings from the QPR program are disseminated to member firm professionals through written communications, internal training tools, and periodic partner, manager and staff meetings.

These areas are also emphasized in subsequent inspection programs to gauge the extent of continuous improvement. Lead audit engagement partners are notified of less than satisfactory (defined as 'Performance Improvement Needed' or 'Unsatisfactory') engagement ratings on their respective cross-border engagements and/or global audit accounts and subsidiaries. Additionally lead audit engagement partners of global audit accounts are notified where a subsidiary of their client group is audited by a member firm where quality issues have been identified during the QPR.

# System of quality control

#### Risk Compliance Program (RCP)

KPMG International develops and maintains quality control policies and processes that apply to all member firms These policies and processes, and their related procedures, include the requirements of ISQC 1. During the annual RCP, we perform a robust assessment program consisting of documentation of quality controls and procedures, related compliance testing and reporting of exceptions, action plans and conclusions.

The objectives of the RCP are to:

- Monitor, document and assess the extent of compliance of KPMG Hazem Hassan system of quality control with Global Quality & Risk Management policies and key legal and regulatory requirements relating to the delivery of professional services.
- provide the basis for KPMG Hazem Hassan to evaluate that the firm and its personnel comply with relevant professional standards and applicable legal and regulatory requirements

Where deficiencies are identified, we are required to develop appropriate action plans and monitor the status of each action item.

#### Global Compliance Review (GCR) programs

Each member firm is subject to a GCR conducted by KPMG International's GCR team, independent of the member firm, at least once in a 3 year cycle.

The GCR team performing the reviews is independent of the KPMG member firm and is objective and knowledgeable of Global Quality and Risk Management policies. GCRs assess compliance with selected KPMG International policies and procedures and share best practices among member firms. The GCR provides an independent assessment of:

- a member firm's commitment to quality and risk management (tone at the top) and the extent to which the overall structure, governance and financing support and reinforce this commitment
- member firm's compliance with key KPMGI policies and procedures; and
- the robustness with which the member firm performs its own compliance program (RCP).

We develop action plans respond to all GCR findings and agree these with the GCR team. Our progress on action plans is monitored by the GCR central team. Results are reported to the Global Quality & Risk Management Steering Group ( GQ&RMSG ) and, where necessary, to help appropriate KPMG International and regional leadership, to ensure timely remedial actions taken by the member firm.

#### Root Cause Analysis (RCA)

KPMG Hazem Hassan performs root cause analysis to identify and address audit quality issues in order to prevent them from recurring and help identifies good practices as part of continuous improvement.

In 2017, RCA training based on our Global RCA 5 Step Principles was attended by those individuals at KPMG Hazem Hassan who will be performing RCA or directing those performing RCA. The training provides a common platform for advancing the practices and skills associated with resourcing, planning and conducing RCA.

The Global RCA 5 Step Principles are as follows:



# System of quality control

It is the responsibility of member firms to perform RCA and thereby identify and subsequently develop appropriate remediation plans for the audit quality issues identified. KPMG Hazem Hassan Head of Audit is responsible for the development and implementation of action plans as a result of RCA, including identification of solution owners. The Risk Management Partner monitors their implementation.

#### Recommendations for improvements

At a global level, through the GAQSC and the GAQSC, KPMG International reviews the results of the quality monitoring programs, analyzes member firm root causes and action plans and develops additional global actions as required.

To date, global remediation plans developed by KPMG International have been aimed at changing culture and behavior across the KPMG network and at driving consistent engagement team performance within KPMG member firms.

The remediation plans have been implemented through the development of global training, tools and guidance to drive consistency, ensure the fundamentals are right and that best practice is shared across the KPMG network.

#### External feedback and dialogue

#### Regulators

In Egypt the Financial regulatory Authority (FRA) has been established to carry out independent inspections for the coming years. The firm has not yet been reviewed.

KPMG Hazem Hassan is also registered with the UK Professional Oversight Board "FRC" as a third country auditor (registration number EG 2014). The FRC has been provided with details of the firm's quality controls as a part of the registration requirements. The firm also completes an annual questionnaire to update our data for the FRC.

KPMG International has regular two-way communication with the International Forum of Independent Audit Regulators (IFIAR) to discuss audit quality findings and actions taken to address such issues at a network level.

#### Client feedback

We proactively seek feedback from clients through in-person conversations and clients surveys to monitor their satisfaction with services delivered. We endeavour to take this feedback and make dynamic changes at both the engagement level and firm level to meet clients' needs

#### Monitoring of complaints

We have procedures in place for monitoring and addressing complaints received relating to the quality of our work. These procedures are detailed on our operating firms' websites as well as in our general terms of business.



## 5 Financial information

Although there is no local legislation that requires disclosure of financial information that shows the importance of statutory audit work to the overall results, we prepared such data to give a 'transparent' view to comply with the European Union (EU) 8th Company Law Directive.

The financial information represents information on our all operations that are: Audit, Tax and Advisory. Certain Advisory services are provided through separate legal entities in most cases to comply with local laws requirements.

#### Total firm revenues can be analyzed on the following basis:

Total firm revenues for years 2018 & 2017 "EGP"	31/12/2018	31/12/2017
Audit of annual and consolidated financial statements	232,582,354	195,269,963
Non-audit service for audit clients	40,110,501	36,530,888
Non-audit service for none audit clients	94,151,874	86,436,942
Total	366,844,729	318,237,793

Total firm audit revenues for years 2018 & 2017 "EGP"	<u>31/12/2018</u>	31/12/2017
Audit services of Public-interest entities "PIEs"	40,287,531	57,840,782
Audit services of non Public-interest entities "Non-PIEs"	192,294,823	137,429,181
Total	232,582,354	195,269,963



# 6

## Partner remuneration

Partner remuneration

#### Partners' profit share

Partners are remunerated out of the distributable profits of KPMG Hazem Hassan (such profits being determined by KPMG Hazem Hassan management Board) and are personally responsible for funding pensions and most other benefits. The final allocation of profits to partners is made by the executive committee after assessing each partner's contribution for the year. The KPMG Hazem Hassan Board's Compensation and Nomination Committee] (comprising partners of the Board) approves this process and oversees its application.

There are two elements to partner remuneration:

- base component a proportion of the KPMG Hazem Hassan budgeted profits are allocated to members as base component; this is effectively member salary. The amount of base component reflects the role and seniority of each partner. In the year to 31 December 2018, the total base component was approximately 50% of the profits allocated to individual members (2017: 50%); and
- profit related performance component rewards performance in the year by each partner against individual objectives previously agreed and the overall profits of their part of KPMG Hazem Hassan as a whole. Our policies for this variable element of partner remuneration take into account a number of factors including quality of work, excellence in client service, growth in revenue and profitability, leadership and living the KPMG values. Audit partners are not permitted to have objectives related to, or receive any remuneration from, selling non-audit services to their audit clients. In addition, a part of their performance-related component is based on an assessment of their ability to deliver audit quality

#### **Drawings**

During the year, members working within KPMG Hazem Hassan received monthly drawings, and from time to time, additional profit distributions. The level and timing of the additional distributions are decided by the executive committee taking into account cash requirements for operating and investing activities. All such drawings and profit distributions to members represent payments on account of current year profits and are reclaimable from members until profits have been allocated.

Any over-distribution of profits during the year is also recoverable from members.





## Network arrangements

#### Legal Structure

The independent member firms of the network are affiliated with KPMG International, a Swiss cooperative which is a legal entity formed under Swiss law.

KPMG International carries on business activities for the overall benefit of the KPMG network of member firms but does not provide professional services to clients. Professional services to clients are exclusively provided by its member firms.

One of the main purposes of KPMG International is to facilitate the provision by member firms of high quality Audit, Tax, Advisory services to their clients.

For example, KPMG International establishes, and facilitates the implementation and maintenance of, uniform policies, standards of work and conduct by member firms and protects and enhances the use of the KPMG name and brand.

KPMG International is an entity which is legally separate from each member firm. KPMG International and the member firms are not a global partnership, joint venture or partnership with

No member firm has any authority to obligate or bind KPMG International or any other member firm vis-à-vis third parties, nor does KPMG International have any such authority to oblige or bind any member firm.

#### Responsibilities and obligations of member firms

Under agreements with KPMG International, member firms are required to comply with KPMG International's policies and regulations including quality standards governing how they operate and how they provide services to clients to compete effectively. This includes having a firm structure that ensures continuity and stability and being able to adopt global strategies, share resources (incoming and outgoing), service multi-national clients, manage risk, and deploy global methodologies and tools

Each member firm takes responsibility for its management and the quality of its work. Member firms commit to a common set of KPMG values.

KPMG International's activities are funded by amounts paid by member firms. The basis for calculating such amounts is approved by the Global Board and consistently applied to the member firms. A firm's status as a KPMG member firm and its participation in the KPMG network may be terminated if, among other things, it has not complied with the policies and regulations set by KPMG International or any of its other obligations owed to KPMG International.

#### **Professional Indemnity Insurance**

Insurance cover is maintained in respect of professional negligence claims. The cover provides a territorial coverage on a worldwide basis and is principally written through a captive insurer that is available to all KPMG member firms.

#### **Governance structure**

The key governance and management bodies of KPMG International are the Global Council, the Global Board, and the Global Management Team.

#### **Global Council**

The Global Council focuses on high-level governance tasks and provides a forum for open discussion and communication among member firms. It performs functions equivalent to a shareholders' meeting (albeit that KPMG International has no share capital and only has members, not shareholders).

Among other things, the Global Council elects the Global Chairman and also approves the appointment of Global Board members. It includes representation from 58 member firms that are "members" of KPMG International as a matter of Swiss law. Sublicenses are generally indirectly represented by a member.

## Network arrangements

#### The Global Board

The Global Board is the principal governance and oversight body of KPMG International. The key responsibilities of the Global Board include approving strategy, protecting and enhancing the KPMG brand, overseeing management of KPMG International, and approving policies and regulations. It also admits member firms.

The Global Board includes the Global Chairman, the Chairman of each of the three regions (the Americas; Asia Pacific (ASPAC); and Europe, the Middle East, and Africa (EMA)) and a number of senior partners of member firms

It is led by the Global Chairman, who is supported by the Executive Committee, consisting of the Global Chairman, the Chairman of each of the regions and currently three other senior partners of member firms. The list of Global Board members, as at 1 October 2018 is available in the KPMG Global Review.

#### https://home.kpmg/xx/en/home/campaigns/2018/12/global-review.html

One of the other Global Board members is elected as the lead director by those Global Board members who are not also members of the Executive Committee of the Global Board ("non-executive" members). A key role of the lead director is to act as liaison between the Global Chairman and the "non-executive" Global Board members

#### **Global Management Team**

The Global Board has delegated certain responsibilities to the Global Management Team. These responsibilities include developing global strategy by working together with the Executive Committee. The Global Management Team also supports the member firms in their execution of the global strategy and is responsible for holding them accountable for commitments.

It is led by the Global Chairman and includes the Global Chief Operating Officer Global Chief administrative Officer, global function and infrastructure heads, and the General Counsel The list of Global Management Team members as at October 2018 is available in the-KPMG Global Review

https://home.kpmg/xx/en/home/campaigns/2018/12/global-review.html

#### **Global Steering Groups**

The Global Steering Groups work closely with regional and member firm leadership to:

- establish and communicate appropriate audit and quality/risk management policies;
- enable effective and efficient risk processes to promote audit quality;
- proactively identify and mitigate critical risks to the network

The Global Steering Groups act under the oversight of the Global Management Team. The roles of the Global The Global Audit Steering Group and the Global Quality & Risk Management Steering Group are detailed in the section 'Governance and leadership' of the KPMG International Transparency Report

https://assets.kpmg.com/content/dam/kpmg/xx/pdf/2018/12/tr ansparency-report-2018.pdf

Each member firm is part of one of three regions (the Americas, ASPAC, and EMA). Each region has a Regional Board comprising a regional chairman, regional chief operating officer, representation from any sub-regions, and other members as appropriate. Each Regional Board focuses specifically on the needs of member firms within their region and assists in the implementation of KPMG International's policies and processes within the region.

Further details about KPMG International including the governance arrangements, can be found in section 'Governance and leadership' of the KPMG International Transparency Report. <a href="https://assets.kpmg.com/content/dam/kpmg/xx/pdf/2018/12/transparency-report-2018.pdf">https://assets.kpmg.com/content/dam/kpmg/xx/pdf/2018/12/transparency-report-2018.pdf</a>

#### **Area Quality & Risk Management Leaders**

The Global Head of Quality, Risk and Regulatory appoints Area Quality & Risk Management Leaders (ARL) who serve a regular and ongoing monitoring and consultation function to assess the effectiveness of a member firm's efforts and processes to identify, manage and report significant risks that have the potential to damage the KPMG brand. Significant activities of the ARL, including member firm issues identified and related member firm response/remediation, are reported to GQ&RM leadership:

The objectives of the ARL role are to:

- assist GQ&RM leadership in the monitoring of member firms' quality and risk activities;
- work with GQ&RM leadership and the International Office of General Counsel (IOGC) when significant brand and legal risk issues occur to assist in ensuring that matters are properly handled; and
- monitor the effectiveness of member firm remediation of significant issues, including identification of the root cause(s) of serious quality incidents.



## Statement by the Board of KPMG Hazem Hassan on the effectiveness of quality controls and independence

The measures and procedures that serve as the basis for the system of quality control for KPMG Hazem Hassan outlined in this report aim to provide a reasonable degree of assurance that the statutory audits carried out by our firm comply with the applicable laws and regulations. Because of its inherent limitations, the system of quality controls is not intended to provide absolute assurance that non-compliance with relevant laws and regulations would be prevented or detected.

#### The Board of KPMG Hazem Hassan has considered:

- · the design and operation of the quality control systems as described in this report
- the findings from the various compliance programs operated by our firm (including the KPMG International Review Programs as
  described in the "Internal monitoring and compliance programs" section and our local compliance monitoring programs); and
- · findings from regulatory inspections and subsequent follow up and/or remedial actions.

Taking all of this evidence together, the Board of KPMG Hazem Hassan confirms with a reasonable level of assurance that the systems of quality control within our firm have operated effectively in the year to 31 December 2018.

Further, the Board of KPMG Hazem Hassan confirms that an internal review of independence compliance within our firm has been conducted in the year to 31 December 2018.

Cairo, March 2019

Hatem Montasser



#### A.1 Key Legal Entities and areas of operation

Name of Entity	Legal Structure	Regulatory Status	Nature of Business	Area of Operation
Hazem Hassan (Public Accountants and Consultants) Owned by the local partners	Partnership	Financial Regulatory Authority (FRA) / Ministry of Finance ( MOF)	Audit, Tax, Advisory, Payroll, Corporate Secretarial, Legal: , Temporary Resourcing (Seconded Employees), Training	MESA / Egypt
Hazem Hassan Human Resources Ltd. – Under Liquidation  100% owned by KPMG Hazem Hassan Public Accountants and Consultants.	Limited Liability Company	None	Executive Recruiting: Recruitment (Human Resources).	MESA / Egypt
The Egyptian Company for professional support services- S.A.E. previously named KPMG Hazem Hassan IT Systems Implementation -S.A.E.  75% owned KPMG Hazem Hassan Public Accountants and Consultants	Joint Stock Company	None	IT Consulting	MESA / Egypt
KPMG Hazem Hassan Consulting (S.A.E.) – Dormant 100% owned by KPMG Hazem Hassan Public Accountants and Consultants.	Joint Stock Company	None	Advisory: Corporate Finance, Actuarial, Compensation or Benefit Consulting: No actuarial services., IT Consulting	MESA / Egypt
KPMG Hazem Hassan Consulting for Securities (S.A.E.) 100% owned by KPMG Hazem Hassan Public Accountants and Consultants.	Joint Stock Company	None	Advisory: Corporate Finance: Valuation services	MESA / Egypt



A. 2 Details of those charged with governance at KPMG Hazem Hassan



**Hazem Hassan** Chairman

With over 40 years in the public practice, Hazem Hassan has tremendous experience in Audit, Tax and Advisory work. He is the President of the Egyptian Society of Accountants and Auditors, General Secretary and Board Member of the Egyptian Center for Economic Studies (Egypt Think Tank), Board Member of The Egyptian Institute of Directors, Chairman of the British Egyptian Business Association "BEBA", Chairman of the Confederation of Egyptian European Business Associations "CEEBA", Member of the Board and Council of FCM (Federation Experts Comptables Mediterraneens) in Rome. He was also the Chairman of The Audit Committee of The International Monetary Fund (IMF) in Washington, Board Member of the Central Bank of Egypt, and Board Member of The Capital Market Authority, Member of the Board and The Executive Committee of KPMG International, President of FCM (Federation des Experts Comptables Mediterraneens) in Rome, Chairman of the Board of Trustees of The Investment Authority and Free Zones, Board Member of Egypt's New Cities Authority.



**Hatem Montasser** Senior Partner

Hatem is the firm senior partner, with extensive thirty three years working for KPMG Hazem Hassan. Hatem in his capacity as managing partner for the firm he has the responsibility of being the client relationship partner for large groups and clients with vast experience in managing sophisticated engagements. He is a Fellow of the Egyptian Society of Accountants and Auditors (ESAA).



**Mohamed Alaam**Partner – Head of Tax

Alaam has served in the field of taxation for more than 30 years and specializes in providing consultations to international clients as well as key local clients. Specializes in taxation, companies & Business Law.

#### A. 2 Details of those charged with governance at KPMG Hazem Hassan (Cont.)



#### **Eha b Abouelmagd**

Partner – Head of Audit / Non Financial Institutions

The 24 years of experience in this specialized industry gives a lot of support to the performance of the engagement. Ehab has provided audit and accounting services to those clients in addition to special engagements such as due diligence.

Ehab has excellent experience in Egyptian accounting standards, in addition to he is IFRS accredited and has a good experience in US GAAP and Sox requirements and a member of the American Institute of certified public accountants (AICPA).



#### **Aziz Maher**

Partner – Head of Audit / Banks and Financial Institutions

Aziz has over than 27 years of experience specialized in banking and financial institutions audits. With the last 14 years in the capacity of a "Financial Services Partner". He has served in a senior capacity in providing audit and advisory services including Transactions and Restructuring and securitization transaction to a number of financial services clients. He works with large-scale institutions and clients, at both national and group level, in the analysis and improvement of accounting standards, governance frameworks and controls. He is a Member of the American Institute of Certified Public Accountants (AICPA), Fellow of the Egyptian Society of Accountants and Auditors (ESAA).



**Haytham El Mansy** 

Partner

Haytham is specialised in commercial valuations and feasibility studies. He has diversified experience in commercial valuations in the context of fairness opinions, mergers and acquisitions, divestiture, regulatory reporting and reorganisations. Haytham also has experience of working on international assignments and with multi-jurisdiction teams having worked on engagements in Egypt, Gulf, the UK, Europe and Libya. Prior to joining the Corporate Finance services practice in KPMG Egypt in 2007 Haytham worked for KPMG LLP in the UK. He is a certified public accountant, USA and a certified fraud examiner. USA.



**Ahmed Raafat** 

Partner

Ahmed has extensive experience for 25 years in different industries. He has provided audit, consulting and transaction services to a variety of clients specially in the oil & gas sector. Ahmed is a member of the Energy & Natural Resources Committee of Egyptian practice and Fellow of the American Institute of Certified Public Accountants (CPA)-USA.

#### A. 2 Details of those charged with governance at KPMG Hazem Hassan (Cont.)



Samy Abdel Hafiz Partner

Samy has been working for KPMG over twenty years. He is currently the partner in charge for a number of International clients and Key national clients working in a variety of business segments such as; communications, industrial markets, and consumer markets. Samy also participated in carrying out major transaction service assignments including Public Offering and Due Diligence Assistance. He is also a Fellow of the Egyptian Society of Accountants and Auditors (ESAA) and Member of Egyptian Accounting and auditing Standards Board.



**Mohamed Tarek** 

Partner

Mohamed has been working for the biggest international professional firms for more than twenty four years. Mohamed's experience in auditing covers a variety of international and major local clients working in different business segments such as; Energy, industrial, communications, financial institutions, and consumer markets. He is also the partner in charge for the professional risk management and independence department in the firm. Mohamed participated in carrying out major transaction service assignments including Due Diligence Assistance and other advisory engagements . He is also a Fellow of the American Institute of Certified Public Accountants (CPA.)



Ahmed Helmy Partner

Ahmed Helmy has more than 25 years experience. He is the Head of Marketing and the Head of Consumer Markets LOB in Egypt with over twenty-five years with KPMG Hazem Hassan and other biggest international professional firms. He is member of the American Institute of Certified Public Accountants (CPA)-USA, Member of the Egyptian Society of Accountants and Auditors (ESAA)

#### A. 2 Details of those charged with governance at KPMG Hazem Hassan (Cont.)

Number of meetings attended during the year ended 31 December 2018

Board Member	No. meetings available	No. attended
Hazem Hassan	6	6
Hatem Montasser	6	6
Ehab Abouelmagd	6	6
Aziz Maher	6	6
Mohamed Alaam	6	6
Haytham El Mansy	6	6
Mohamed Tarek	6	6
Samy Abdelhafiz	6	6
Ahmed Helmy	6	6
Ahmed Raafat	6	6

The list of public interest entity audit clients for which KPMG Hazem Hassan has signed an audit opinion in the year ended 31 December 2018 is given below. In the absence of specific definition by local law the definition of public interest entities for this purpose are listed entities as defined by the IESBA Code of Ethics (an entity whose shares, stock or debt are quoted or listed on a recognized stock exchange, or are marketed under the regulations of a recognized stock exchange or other equivalent body) together with entities regulated by the following local regulatory bodies where enhanced independence requirements are required:

The Financial Regulatory Authority (FRA) is a public Authority, having a legal status, established in accordance with law 10 of the year 2009 responsible for supervising and regulating non-banking financial markets and instruments,

I. Central Bank of Egypt (CBE) , supervising the banking sector.



	African Export - Import Bank
	African Retakaful Company
	Ahli United Finance Company
	Al- Ahli Capital Holding company S.A.E
Γ	Al Ahli United Bank Egypt
Γ	Al Baraka Bank
	Al Baraka Investment Fund
	Al enmaa co.for agriculture development & Animal wealth
	Al Marwa Food Industries
L	Al Tadamun Microfinance Foundation
L	Alexandria Matual Fund
L	American University in Cairo
L	Arab African International Bank
L	Arab African International Bank Fourth Fund
L	Arab african International bank money market fund - juman
L	Arab African International Bank Mutual Fund (shield)
	Arab African International Leasing
L	Arab African International Mortagage Finance
	Arab African International Securities
	Arab African investment Holding
	Arab African Investment Management Company
L	Arab Banking Corporation
	Arab Banking Corporation Egyptian Pound Cumulative Mutual Fund
L	Arab Co.for Facilities Management Secuirty & Janitoril
L	Arab Misr Insurance Group (gig)
L	Arabeya online Brokrage Co.
L	Arkaam securities brokerage S.A.E
L	Arope Insurance Egypt
L	Arope Life Insurance Egypt
L	Bank Audi Mutual Fund
L	Bank Audi Mutual Fund ( Izdhar)
L	Bank Misr EGP Fund
L	Bank Misr EUR Fund
L	Bank Misr USD Fund
L	Bank of Alexandria
L	Banque Du Caire
L	Belton Gems Equity Fund Limited
L	Beltone Asset Management
L	Beltone Financial Holding
L	Beltone Fixed Income
L	Beltone Holding for Investment - Free zone
	Beltone Information Technology
	Beltone Investment Banking
	Beltone Market Maker
	Beltone Real Estate
ſ	Beltone Securities Brokerage
_	

Beltone Securities Holding
Blom Bank
Bupa Egypt Insurance Company
Bupa Egypt Services
C I Capital Holding
CI Capital Investment Banking
Citibank Egypt branch
Commercial Interantional Asset Management (CIAM)
Commercial InternationI Brokerage Company (CIBC)
Consulting Services Micro Financing (Mashroey
Contact mortgage Company
Coptic Evangelical Organization for Social Services
Corporate Leaseing company _EGYPT S.A.E
Credit Agricol Matual Fund - Egypt
Credit Agricol Sacand Mutal Fund
Credit Agricole Bank-Egypt
Credit Agricole Mutual Fund (4)
Credit Agricolethierd Mutual Fund
Credit Guarantee Company For Small And Medium Enterprises  Drive Auto Trade
Drive Finance Company
Dynamic Securities Trading
EFG Herms Segregated Potofolio Co.
EFG-Hermes holding company
Egypt Company for Advanced Industries (Sewedy)
Egypt Pre Owned Auto Mail S.A.E
Egypt Tires Market (ETM)
Egyptian Banks Co . for Technological Advancement
Egyptian co Dairy Product
Egyptian Co.for Manufacturing Electrical Innsulators
Egyptian Company for Development Wind Energy
Egyptian Company for solar energy development
Egyptian Company for the Development of Renewable Energies
Egyptian Food Indsutries - EGY Food
Egyptian Housing Finance Co.
Egyptian portfolio management group
Egyptian Real Estate Fund
Egyptian Saudi Insurance Home
Egyptian Union for Mortgage Finance
Egyption Vehicles Manufacturing Company - Ghabbour Egypt

A. 3 Public Interest Entities
Egytech Cables Co.
Ekuity Holding
El Ahly for Development And Investment Company
EL Sewedy Cables - Egypt
El Sewedy Development Managment
EL Sewedy Electric
El Sewedy Electric for Trading and Distribution
El Sewedy Electric International
El Sewedy Electric Power System Project Company
El Sewedy Power
El Sewedy Sedco for Petroleum Services Co.
el Sewedy Transformers Company
Elastimold Egypt Co.
Enmaa for Livestock
Enmaa for Reclamation and Agriculture
Enmaa Ijara Company
Ertekaa for Services and Recycling
Federation Of Egyptian Bank
Financial Brokerage Group
GB Automotive Manufacturing Company
GB Capital Holding for Financial Investment
GB for Heavy Truck and Construction Equipment Trading
GB for Water and Environment Technology
GB Lease Finance Company
GB Light Transport Manufacturing Company
GB Logistics co.
GB Polo Bus Manufacturing
Ghabbour Continental Trading Co.(GCT) S.A.E
Haram for Tourism Transport Company
Haram for Transportation
HC Brokerage Co
HC Securities and Investment Company
Hermes Finance Lease Company
Hermes Securities Brokerage
HSBC Money Market Fund for Liquidity
Insurance Federation of Egypt
International Business Associates Group
International company for modern Food Manufacturing
International Trade Agencies and Marketing Co.(ITAMCO) S.A.E

Iskra Emco Energy Measurement
Juhayna food industries
Karnak Investments Limited
Lebano Swisse Family Takaful - Egypt
Lockton Insurance Brokers (Egypt)
Master Automotive
Med Net Egypt LLC
Misr Asset Management
Misr Beltone
Misr Emirates Takaful Life Insurance
NI Capital holding for financial investment
NI Consulting & restructing
Ola for Development of Industrial Zones
Orient Takaful Insurance Company
ORIX Leasing Egypt
Pan African Lubricants Egypt Company
Papyrus Fund
pharos Mutual Fund
Plus Leasing S.A.E
Pyramids Development Industrial Parks
Pyramids Zona Franca for Industrial Parks Development
Qatar National Bank Al Ahli
QNB Al Ahli Life Insurance
Ready Parts
Red Sea for Copper - Egypt
RGI Investment SAE
Rooya Insurance Brokerage Company
S.L.P for Logistic Properties
Sandah Micro Finance Co.
Sarwa Insurance
Sarwa Life Insurance
Siag EL Sewedy for Towers
Sidico For Electric Industries
Souq Misr Commercial Center
Star Insurance Brokerage Company
Suez canal banks second equity fund Agial
Suez Canal Logistics Services Company
Tamweely for Micro Finance Company
Tanmeyah Micro Enterprise Services
Teba for Trade and Distrebution
Tires&More Auto Service(Tires&Mre)
Tokyo Marine Family Takaful
Tokyo Marine General Takaful
Tsaheel Micro Finance S.A.E
Union national bank-Egypt
United Bank

United Industries - El Sewedy

United leasing

United Metal Company

United Wires - El Sewedy

University Educational Endowment

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#### kpmg.com/app



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